

GOLF ADVISORY COMMITTEE

MINUTES OF MEETING

September 26, 2017

Attendees: Bob Kessler, Chairman, Larry Davies, Ernie Stiles, Frank Biancaniello, Tom Herrick, Board Liaison, John Malinowski, Director of Golf. Absent: G. McGovern, O. Novy, J. Lynch, J. Beisler, and T. Janasek.

OPA: John Bailey, General Manager

The meeting was called to order at 3:00 P.M.

Director of Golf Report: Plans for next year include widening the fairways at strategic locations on holes 9, 15, and 18 by cutting back the rough and reseeding the area. Heavy rain during August resulted in only 3,457 rounds being played, 718 less rounds when compared to the prior year.

Financials: Golf's performance shows improvement year over year. Revenue is down by \$26K but expenses are also down by \$86K. Better projections can be made after the October financial data is available.

Golf Rounds: Current YTD rounds are comparable to the prior year and are on track to equal the 30,600 rounds in each of the prior three years. 2017 resident rounds are down by 1,200 rounds when compared to 2016 YTD . We will monitor throughout the year to identify reasons if this trend continues.

Golf Membership: Nine new members added in August. There are currently 138 memberships with 174 members. Year end numbers for April 2017 consisted of 139 memberships and 178 members. The Limited (30/60 plays W/cart), with the 60 plays being a new addition to this membership, has the largest membership increase.

Committee Report: The committee received suggestions from the Ocean Pines Golf Members Council, and individual golfers for consideration and inclusion in the Year End Report to the BOD. The report will be discussed in detail at the October 24, 2017 meeting, approved by the committee, and submitted as required by Board resolution C-01.

Adjournment at 3:50 P.M. Next meeting: Tue. Oct 24, 2017 at 3:00 P.M.