

GOLF ADVISORY COMMITTEE

MINUTES OF MEETING

JUNE 27, 2017

Attendees: Bob Kessler, Chairman, Ginger McGovern, Frank Biancaniello, Joe Lynch, Olga Novy, Jim Beisler, Larry Davies, Tom Herrick, Board Liaison. Absent: Janasek, Stiles

OPA Members: Bob Long

The Meeting was called to order at 3:00 P.M.

Director of Golf Report: Golf Operations are going well. The course has been busy. Downstairs renovations to be completed in the next few weeks. Roof repairs are mostly complete. Mr. Malinowski reported that any increases in play will likely come both from residents and outside players. Mr. Biancaniello cited difficulties in getting 19th Hokers to play at Ocean Pines. He will arrange a meeting with John Hess and Mr. Malinowski, which he will facilitate.

Financials: Golf details not available. Net Operating Report shows Month of May \$16.5K unfavorable to budget. When comparing year over year data, we must exclude Tern Grille, since it is currently part of the Food and Beverage operation and part of the Clubs Committee responsibility.

Membership: The number of members totals 155, compared to 151 at this time last year. Ms. Novy suggests we focus more on the breadth of use by members of OPA, rather than focusing on the number of members. OPA member rounds have been trending higher. **Recommendation:** This fact is worthy of publicizing at BOD meetings and in promotional materials.

Course Maintenance and Condition: Mr. Lynch will meet with Andre Jordan to discuss budget and maintenance schedule issues. A member of the maintenance staff cleans and monitors all rest rooms on a 5 day per week schedule. Some operational concerns include maintaining sand in the golf carts and repairing ball marks on the greens. Starter instructions should include mention of golfer's responsibilities for course conditions. A suggestion was made to provide easier pin placements when heavy outside play is expected.

Public Comments: Mr. Long sent e-mails to Board members concerning Tern Grille closure in early June, and the acceptability of Gift Cards at the Grille, to which he received no response. He noted that outside players routinely ignore the signs directing carts off the course near the green on hole #4. Also, the previous management company emphasized growing membership by providing a complete golf experience which includes F & B. In response to a question of the adequacy of Golf Staff, Mr. Malinowski said he is trying to find someone to intern.

Adjournment at 4:05 P.M.

Respectfully submitted,

Jim Beisler

June 28, 2017