



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS' REGULAR MEETING
AGENDA
Wednesday, June 16, 2021
7 PM, Assateague Room, Community Center

Call to Order – Larry Perrone, President

Pledge of Allegiance – All

Approval of Agenda – Board

Approval of Minutes

May 15, 2021 – Regular Meeting

President's Remarks – Larry Perrone, President

GM Report – John Viola

Treasurer's Report- Doug Parks

Public Comments

Capital Purchases Requests –

Public Works – Ventrac MA900 Boom Mower

Public Works – 2021 Ford Explorer 4WD XLT

Public Works - 2021 Ford Transit T350 HD

Public Works - 2022 Ford F250 Crewcab 4WD Truck

Public Works - 2022 Ford F550 Dump Truck

Public Works - 2022 Ford F550 Dump Truck

Public Works - 2022 Ford F250 Crewcab 4WD Truck

CPI Violations- None

Unfinished Business –

Motion - Move that the Board of Directors approves the recommended amended and restated bylaws as drafted to reflect the approved amendment to Article V, Section 5.13 (d) (1) of the By-laws. – Doug Parks

Second reading – Repeal of Resolution B-08 – Frank Daly

Motion - To undertake any and all actions necessary to incorporate the Worcester County Codes for Short Term Rentals (ZS1-351), Litter (PH1-106) and Noise (ZS1: III-46) into the Declarations of Restrictions in all sections of Ocean Pines and, for violations of these codes, to suspend a Member's ability to engage in short term rentals of their dwelling and to levy fines. – Frank Daly

New Business – None

Appointments –

Brooks Ensor – Chair – Aquatics
Annemarie Wolfsheimer – 3rd Term – Aquatic
Steve Cohen – 1st Term – Aquatics
Patti Stevens – 1st Term – Recreation & Parks
Ellen Hench – 1st Term – Aquatics
Gary Miller – 1st Term – Strategic Planning

Adjournment



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS' REGULAR MEETING
Saturday, May 15, 2021
9:00 am, Assateague Room, Community Center

PRESENT: Larry Perrone, Doug Parks, Frank Brown, Colette Horn, Camila Rogers, Frank Daly and Tom Janasek.

ALSO PRESENT: John Viola, General Manager, Debbie Donahue, Director of Parks & Recreation, 2 members of the press and approximately 6 Association members.

Call to Order – Larry Perrone called the meeting to order at 9:00 am with the Pledge of Allegiance.

Approval of Agenda

Mr. Daly moved to accept the Agenda with the following changes, Ms. Rogers seconded, all in favor of amending the Agenda. Mr. Parks added a Motion regarding Jenkins Point under New Business, Ms. Horn moved her Motion on the GM Succession to New Business as a First Reading, Mr. Daly moved to accept the amended agenda, Mr. Parks seconded, all in favor.

Approval of Minutes

March 26, 2021 - Closed Meeting – Ms. Horn moved to accept, Ms. Rogers seconded, all in favor.

April 21, 2021 – Regular Meeting - Mr. Parks moved to accept, Ms. Rogers seconded, all in favor.

President's Remarks – Larry Perrone – Mr. Perrone announced the mask mandate for Ocean Pines has been lifted and the Governor lifted all capacity restrictions, which is good news for our clubs and pools; the recent referendum has passed limiting Board spending and he thanked the Elections Committee for their hard work in counting the ballots by hand.

GM Report – John Viola (attached)

Treasurer's Report- Doug Parks (attached)

Public Comments

Capital Purchases Requests- None

CPI Violations- None

Unfinished Business –

Discussion – Short Term Rental Recommendation – Frank Daly

Motion – Lease with Seacrets for Parking Lot Use – Colette Horn – Mr. Daly seconded, 6 in favor (Perrone, Horn, Rogers, Parks, Daly and Brown) 1 abstain (Janasek)

New Business –

First Reading – Repeal of Resolution B-08 – Frank Daly

First Reading - Motion - To approve the following documents to support planning succession for the General Manager Position: Internal Succession Planning Process for GM and Level One Positions; Job Description for General Manager Position; General Manager Qualifications and Required Skills. - Colette Horn – Mr. Parks moved to accept the documents as presented, Ms. Rogers seconded, all in favor.

Motion - Move to approve an expense of \$10,000 for design and permitting requirements for the Jenkins Point proposal. – Doug Parks – Mr. Janasek seconded, all in favor.

Appointments –

Ann Shockley – Chair – ARC

The above nomination was approved unanimously.

At 10:51 am, the meeting adjourned.




Respectfully submitted:
Camila Rogers, Secretary



**OCEAN PINES ASSOCIATION, INC.
BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION Ventrac MA900 Boom Mower
 FOR REPLACEMENT OF (if applicable) McConnel Power Arm (sold at auction October 2019) see attached sheet
 RESERVE STUDY - PAGE # none LINE# none BUDGET AMOUNT \$ 36,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Iron Source 5722 N. Dupont Highway Smyrna, DE 19977 302-259-4194	\$34,921.60 + sales tax \$2095.30 Total \$37,016.90	+1,016.90	Purchased many pieces of equipment from this company. Staff Recommended
Turf Equipment Company 8015 Dorsey Run Road Jessup, MD 20794 443-250-5416	\$45,732.97 + sales tax: \$2743.98 Total: \$48,476.95	+12,476.95	
J & R Sheds & Equipment 3025 Churchville Road Churchville, MD 21028 410-399-4102	\$43,792.00 + sales tax \$2627.53 Total: \$46,419.53	+10,419.53	

	<u>6/9/21</u>	<u>APPROVAL</u>		<u>6/9/21</u>
DEPT. HEAD	DATE	GENERAL MANAGER	DATE	
	<u>6/9/21</u>			
ACCOUNTING	DATE	BOARD	DATE	

*Please limit 1 item per sheet

OCEAN PINES ASSOCIATION

ASSET DISPOSITION FORM

Depart. Number	Depart. Name	Asset Tag No./ System No.	Asset Description	Serial Number	Date of Disposal	Reason for Disposal (Code Below)	Method of Disposal (Code Below)	Condition (Code Below)	PO # New Asset (Trade-In)	Sales Price (Cash Proceeds)
60	Golf Maint	1588	Toro GM 1000		10/21/2019	O	A	F		
60	Golf Maint	1588	Toro GM 1000		10/21/2019	O	A	F		
14	Public Works	NA	McConnel Power Arm		10/21/2019	O	A	F		
60	Golf Maint	863	Overseeder 1575 Land Pride		10/21/2019	O	A	G		
60	Golf Maint	805	Plug Pulverizer		10/21/2019	O	A	F		
60	Golf Maint	NA	Greens Roller		10/21/2019	O	A	G		
60	Golf Maint	NA	Greens Roller		10/21/2019	O	A	G		
60	Golf Maint	NA	Rhino 95C		10/21/2019	O	A	G		
60	Golf Maint	NA	Jacobsen Overseeder		10/23/2019	O	A	G		

Reason for Disposal Codes:

(O) - Obsolete (S) - Surplus to Requirements (D) - Damaged Beyond Economical Repair
 (T) - Theft (R) - Replaced by Upgrade

Method of Disposal Codes:

(SC) - Scrap (C) - Computer Recycle (S) - Sold for proceeds (Attach sales log and any corresponding documentation of sale)
 (D) - Donated (A) - Auctioned (T) - Trade-in (Include PO # for replacement asset)

Condition Code:

(P) - Poor
 (F) - Fair
 (G) - Good
 (E) - Excellent

The above item(s) has/have been disposed from the department.

 (Dept Heads' Signature)

 (Date)

The above item(s) that has/have been disposed were reviewed.

 (Director of Finance Signature)

 (Date)

Send Completed Form to:

Steve Phillips

Finance Department

239 Ocean Parkway

Ocean Pines, Maryland 21811

sphillips@oceanpines.org

Asset Disposal Form Information:

- An Asset Disposal Form needs to be completed and authorized prior to any asset being traded-in, donated, recycled or sent to landfill.
- 'Condition Code', 'Reason for Disposal Code', and 'Method of Disposal Code' must be selected from the list of options included on the form.
- Where items for disposal have been sold, please provide the department's completed sales/auction log for the respective month.
- If items were traded in for new assets, please reference/provide the purchase order number for the new asset.
- Asset Tag No./System No. represents the number assigned to the asset per the SC&H fixed asset listing.





Pricing Quote

Quote #: 47805-21109

Date Quoted: April 12, 2021
Quote Expires: June 11, 2021

Prepared For:

Nobie
Ocean Pines Public Works
239 Ocean Parkway
Berlin, MD 21811

Prepared By:

IRON SOURCE, LLC
Bob Logan
5722 N. Dupont Hwy.
Smyrna, DE. 19977
Phone: 302-259-4194

Thank you for the opportunity to quote the following Ventrac product(s) for your review. I have added the items that we feel would best serve your needs. Please feel free to contact me with any questions.

QTY	Model #	Description	Unit Price	Total
1	MA900 (39.55170)	Attachment: MOWERS - BOOM MA, MA900 Boom Mower	15,765.00	15,765.00
1	70.4104	Accessory: 12-VOLT SWITCH/CONTROL-FRONT Kit, 12V Front 4500	275.00	275.00
1	70.4109	Accessory: HYDRAULIC FRONT DUAL VALVE, KIT FOR 4500 Kit, Dual Front HYD Aux 4500	435.00	435.00
4	47.0115	Accessory: ADDITIONAL WEIGHTS Weight, Suitcase - 42 LBS w/Box	98.00	392.00
1	4500Y (39.51209)	Ventrac Tractor: KN, 4500Y Kubota D902 <i>Included Standard: Weight Transfer, SDLA Hand Controls, 4 Rear Weights, Front Fenders, Foot Pegs</i>	24,610.00	24,610.00
1	70.4067	Accessory: DUAL WHEEL KIT Kit, Duals Field Trax	1,325.00	1,325.00

Subtotal 42,802.00

DISCOUNTS

Other Discount: (20%) -8,560.40

CHARGES

Freight +275.00

Setup Charges +405.00

TOTAL USD \$ 34,921.60





Prepared For:

Nobie
Ocean Pines Public Works
239 Ocean Parkway
Berlin, MD 21811

Sold & Serviced by:

IRON SOURCE, LLC
Bob Logan
5722 N. Dupont Hwy.
Smyrna, DE. 19977
Phone: 302-259-4194

MA900

BOOM MOWER



VENTRAC

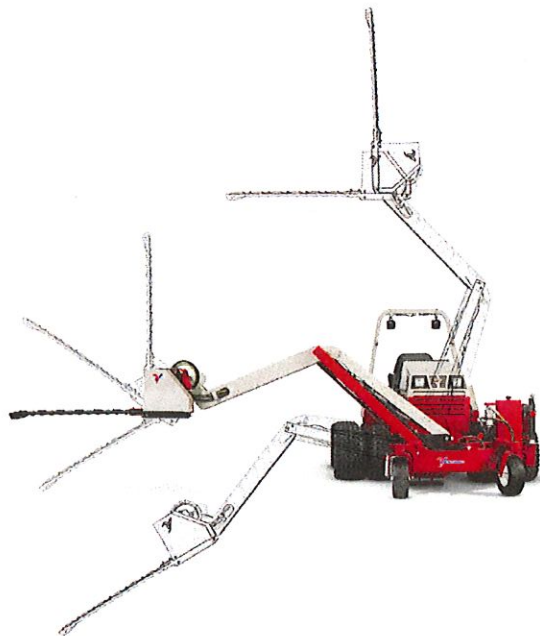
- Mow steep ditches
- Cut vegetation around ponds, lakes, & streams
- Trim hedges and other shrubs
- Reach under fences and guardrails
- Trim tree branches along trails, pathways or roads



BOOM MOWER

Model	MA900
Stock Code	39.55170
Overall Height	87 1/2" (222.3 cm)
Overall Length	58" (147.3 cm)
Overall Width	63" (160 cm)
Weight	880 lbs (399.2 kg)
Cutting Width	39" (99.1 cm)
Material Cut Diameter	1/2" (13 mm)
Vertical Reach (from ground)	142" (361 cm)
Horizontal Reach (outside of single wheels)	115" (292 cm)
Horizontal Reach (outside of dual wheels)	103" (262 cm)
Max Flat Top Cut (from ground)	82" (208 cm)

All specifications subject to change without notice or obligation

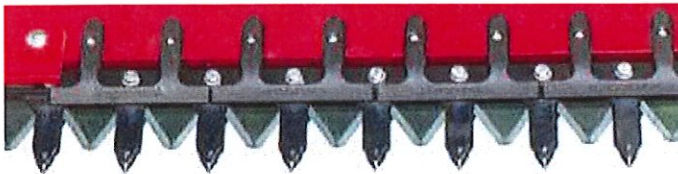


Standard Features:

- Out front design increases visibility
- Maintains head angle when extending or retracting boom arms
39" (99.1 cm) double action sickle bar
- Head angle ranging from 45° below horizontal to 90° vertical (135° total range)
- Ability to operate on 10° slopes when used with power unit equipped with single wheels or 18° slopes when used with power unit equipped with dual wheels

Accessories:

- 12V Front Kit 4500
- Dual Front Auxilliary Hydraulic Kit 4500
- Spool Float Hydraulic Valve Kit 4500
- Mid Weight Bar Kit 4500
- Suitcase Weight - 42 lbs w/box



TRACTOR COMPATIBILITY KEY:





STANDARD FEATURES

- Enclosed Muffler
- Pre-Wired Plug & Play Wiring Harness
- Premium Comfort Seat
- Advanced Electronic Instrument Panel
- 6 Function Warning Gauge & Alarm
- Conveniently Located PTO Belt Tensioner
- On-board Diagnostic System
- Sealed Electrical System
- Thermostatically Controlled Oil Cooler
- Battery Disconnect Switch with Circuit Breaker
- Automotive Style Parking Brake
- Universal PTO Switch
- S.D.L.A. Operator Controls
- Weight Transfer System*

* Optional on 4500K, standard on other 4500 Models

Optional Accessories:

- Turf or Bar Tires
- Category 1 3-Point Hitch
- Cold Weather Cab
- Additional Lighting & Signaling Packages
- Electrical Power Outlets
- Digital Slope Indicator
- Dual Wheel or Wheel Extensions for Slope

Visit www.ventrac.com/accessories for full list.

The Ventrac 4500 tractor was built with you in mind. From the advanced electrical system, redesigned frame, more safety and comfort features; the 4500 offers the reliable performance, astounding versatility and comfortable handling you have come to expect.

Like all Ventrac tractors, the 4500 utilizes All Wheel Drive and an articulating chassis with a low center of gravity to provide superior traction, braking, stability, and security on tough terrain and slopes without disturbing turf when turning.

Over 30 Ventrac Mount Attachments

Choose from over 30 professional grade Ventrac Mount attachments to transform your Ventrac into a productivity powerhouse. This incredibly rugged and dependable machine is a wise business investment for golf courses, schools and universities, parks, street maintenance departments, commercial mowing services, contractors, wineries, farms, property management associations, estate owners and anyone needing one machine to do it all.



TRACTOR COMPATIBILITY KEY:



4500 Tractor

TRACTOR COMPATIBILITY KEY:



SPECIFICATIONS

Model Comparison	4500K VANGUARD Big Block	4500P KAWASAKI DFI	4500Y KUBOTA Diesel	4500Z KUBOTA Bi-Fuel Ready
Stock Codes	39.51130	39.51207	39.51209	39.51208
Accessory Kit: Front fenders, foot pegs, 4 rear weights, weight transfer	Optional	Standard	Standard	Standard
Engines				
Engine	Vanguard M54	Kawasaki FD851D DFI	Kubota D902	Kubota WG972-GL
Max Operating Speed	3600 rpm	3600 rpm	3600 rpm	3600 rpm
Horsepower	31	31	25	32.5
Peak Torque	47 ft lb	47 ft lb	42 ft lb	51 ft lb
Displacement	896cc	824cc	898cc	962cc
Cylinders	2	2	3	3
Engine Oil	Ventrac Full Synthetic 10W30			
Cooling	Air	Liquid	Liquid	Liquid
Fuel Type	Gasoline	Gasoline	Diesel	Gasoline, Propane [^]
Fuel Capacity	6 gal	6 gal	6 gal	6 gal 2 x 33lb lp tanks [^]
Fuel Economy ^{^^}	1.6 gal/hr	1.2 gal/hr	1.1 gal/hr	1.5 gal/hr (gas) 8.6 lb/hr (lp) [^]
Slope Rating (continuous/intermittent)	25°/30°	30°/30°	20°/30°	20°/30°
Alternator	50 Amp	30 Amp	60 Amp	60 Amp
Dimensions				
Weight with standard hitch	1340 lb (610 kg)	1575 lb (715 kg)	1655 lb (750 kg)	1655 lb (750 kg)
Weight with accessories kit	1565 lb (710 kg)	N/A	N/A	N/A
Weight with 3-point hitch	1660 lb (775 kg) w/ accr kit	1670 lb (760 kg)	1750 lb (795 kg)	1750 lb (795 kg)
Length with standard hitch (ROPS up)			81.5 inches (207 cm)	
Length with 3-point hitch			92 inches (234 cm)	
Length with propane kit	N/A	N/A	N/A	99 inches (252 cm)
Width			48.5 inches (123 cm)	
Width with wheel extensions			54.5 inches (138.5 cm)	
Width with duals			73 inches (185.5 cm)	
Wheelbase (front axle to rear axle)			45 inches (114 cm)	
Height (ROPS up)			68 inches (173 cm)	
Height (ROPS down)			54 inches (137 cm)	
Turning Radius (single tires, standard position)			39 inches (99 cm)	
Turning Radius (position 2)			54 inches (137 cm)	
Turning Radius (position 3)			68 inches (173 cm)	
Oscillation amount (@ wheel)			7.5 inches (19 cm)	
Ground Clearance			5 inches (13 cm)	

[^] If equipped with optional Propane Kit for the 4500Z ^{^^} Fuel Economy tested with HM602 mower for comparison purposes. Application conditions & attachment will affect fuel economy.

All specifications subject to change without notice or obligation



500 Venture Drive
Orrville, OH 44667
1.866.836.8722

Fax: 330.683.0000
www.ventrac.com
info@ventrac.com

4500 Tractor

TRACTOR COMPATIBILITY KEY:

3400

4500

SPECIFICATIONS (Continued)

APPLIES TO ALL 4500 TRACTORS

Electrical

Battery	475 CCA (Group 51R)
Voltage	12 volts
Battery Disconnect	Standard, with 150A System Circuit Breaker
Fuses	Sealed, Mini Fuse and J-Case styles

Drivetrain

Hydraulic Pump	Sauer Danfoss 15 series pump
Pump Drive	Direct Drive (Double U-Joint Drive-shaft)
Hydraulic Motors	(2) Sauer Danfoss 15 series motors
Transaxles	Peerless 2600 series
Axles	Peerless 40mm (forged) with integrated forged hub
Hydraulic Oil Cooler	Aluminum w/ Thermostatically controlled Electric Fan
Hydraulic Oil Filter (Suction)	25 micron
Hydraulic Oil Filter (Pressurized)	10 micron

Hitch and PTO

Front Hitch	Ventrac Mount System
Electric PTO clutch with Brake	Ogura GT3.5 (250 ft lb)
Rear Hitch	2 inches Receiver
3-Point Hitch	Optional Category 1 3-Point Hitch

Tires

Standard (All Terrain)	22x12-8
Optional Turf	22x11-10
Optional Bar	21x11-8

Travel Speed (F/R)

Low Range	5 mph forward / 4 mph reverse
High Range	10 mph forward / 8 mph reverse

Instruments, Gauges, and Alarm

Gauges	Tachometer, Speedometer, Hour Meter, Engine Temperature (liquid cooled engines only), Fuel Level, Volt Meter
Indicator Lights ^ Activates Audible Alarm	Parking Brake, Engine High-Temp^, Hydraulic Oil High Temp^, Low Voltage^, Low Oil Pressure^
Switches	Key, PTO, and Lights

Lights

Head Lights	(2) 55W Halogen Lights
Tail Lights	(2) Red LED Lights

Controls

Forward Reverse	S.D.L.A. (Speed, Direction, Lift, and Auxiliary) Handle; Optional Foot Pedal
Attachment Lift	S.D.L.A. (Primary Handle)
Auxiliary Hydraulics	S.D.L.A. (Secondary Handle)
Throttle	Dash Mounted
Front Hitch Lock	Column Mounted (Accessible from Seat)
PTO Belt Tensioner	Front Mounted, Automatic Tension Controlled
Weight Transfer	5 position
High/Low Range	Single Lever, Column Mounted
3 Pt Controls (Optional)	Lift + 2 sets of Auxiliaries
Steering	Power Steering

Other Features

Tool Box	Standard
Cup Holder	Standard
Seat	Deluxe High Back Seat (arm rests and suspension seat optional)

ROPS

Folding ROPS	Standard
Heavy Duty Off-Road Seat Belt	Standard

All specifications subject to change without notice or obligation



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4500 Tractor

TRACTOR COMPATIBILITY KEY:

3400

4500

SLOPE SPECIFICATIONS

Maximum Slope Rating (any direction)



Max Slope Rating
in any direction

Single Tires

Wheel Extensions

Dual Wheels

4500*	20° (36%)	25° (47%)	30° (58%)
4500Z with Propane	15° (27%)	20° (36%)	25° (47%)
4500 with Cab		10° (18%)	
4500 with Spreader		10° (18%)	



Digital Slope Gauge
Recommended for operation on slopes.

*Attachments, accessories, and tire configuration may reduce the 4500 power unit's maximum angle of operation. Refer to applicable operator manuals for maximum angle of operation of equipment.

ENGINE RATINGS

Model #	4500K	4500P	4500Y	4500Z	
Engine	B&S Vanguard Model 54	Kawasaki FD851D	Kubota D902	Kubota WG972-GL	
Fuel	Gas	Gas (DFI)	Diesel	Gas	Propane**
Max Slope Intermittent Use***	30° (58%)^	30° (58%)	30° (58%)^	30° (58%)^	25° (47%)^
Max Slope Continuous Use***	25° (47%)	30° (58%)	20° (36%)	20° (36%)	20° (36%)

** With Optional Propane Kit for 4500Z

*** For slope operation over 20°, Wheel Extensions are required for up to 25° or Dual Wheels are required for up to 30°

Intermittent Use Defined

^ The engine may operate between 20° and 30° for up to 10 minutes. If 10 minutes is reached, the engine must be returned to 20° or less to assure proper oil lubrication. After returning to 20° or less, the intermittent cycle can be repeated. The 4500P Kawasaki DFI engine is rated for 30° continuous operation and does not have this requirement.

All specifications subject to change without notice or obligation



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SPECIFICATIONS

Stock Code 70.4104

Shipping Weight 3 lbs (1.4 kg)

***Requirement for front mounted Spreader 200**

Four pin "Pigtail" plug adapter (required for Spreader 220) 34.1400-1010

All specifications subject to change without notice or obligation



TRACTOR COMPATIBILITY KEY:



The Kit Includes:

Two toggle switches that mount on the dash of the 4500 Tractor. One is a momentary contact, the other On/Off. Both are connected to the receiver plug, which mounts over the front Auxiliary Valve Couplings.

The 12 Volt plug makes for easy connection and removal when mounting Ventrac attachments requiring electrical power.

STANDARD FEATURES

- HB580 Broom Actuator
- KX523 Snow Blower Chute Actuator
- EA600 Gandy Seeder Option
- KV552 V-Blade
- Spreader 220*
- KR502/702 Terra Rakes



Shown with Turf Tires

SPECIFICATIONS

Stock Code

All Terrain	70.4067 (1 kit per tractor)
Turf	70.4068 (1 kit per tractor)
Bar	70.4069 (1 kit per tractor)
Weight	80 lbs (36.25 kg) (per axle)
Additional Tractor Width	24 inches (12 inches/tire) (61 cm)

All specifications subject to change without notice or obligation

Note:

- (A) Do NOT use dual wheels when using the Ventrac VERSA-Loader.
- (B) Engine manufacturers' maximum angle of operation is 25° for continuous use (all directions) and 30° intermittent use*. The 4500P Kawasaki DFI is rated for 30° continuous use.
- (C) Do NOT use with Wheel Extensions

* Intermittent use is up to 10 minutes on the slope, then return to level ground before returning to the slope.

Dual Wheels are available for the 4000 series tractors. They are designed to increase stability, traction, and safety on slopes. Dual wheels are also great for reduction of soil compaction on delicate ground. Once the dual hubs have been installed on each wheel, the duals can be quickly mounted and dismounted.*

Duals are recommended for sandy soils or where a broad distribution of tractor weight is desired, including when driving sideways on slopes greater than 20 degrees (not to exceed 30 degrees).

Duals are only one of numerous considerations for safety on slopes; speed, terrain, irregularities, and stopping the unit are other serious factors to consider for safe operation of the tractor.

*Recommended tire pressure for dual wheels can be found in the 4500 operator manual and also on the sticker inside of the hood



Shown with Standard Tires

TRACTOR COMPATIBILITY KEY:



500 Venture Drive
Orrville, OH 44667
1.866.836.8722

Fax: 330.683.0000
www.ventrac.com
info@ventrac.com



Pricing Quote

Quote #: 54186-21116

Date Quoted: April 27, 2021
Quote Expires: May 27, 2021

Prepared For:

Nobie Violante
Ocean Pines Association
Berlin, MD

Prepared By:

Turf Equipment & Supply Company - Jessup
Mike Minard
8015 Dorsey Run Rd
Jessup, MD 20794
Phone: 443-250-5416

Thank you for the opportunity to quote the following Ventrac product(s) for your review. I have added the items that we feel would best serve your needs. Please feel free to contact me with any questions.

QTY	Model #	Description	Unit Price	Total
1	4500Z (39.51208)	Ventrac Tractor: KN, 4500Z Kubota WG972-GL <i>Included Standard: Weight Transfer, SDLA Hand Controls, 4 Rear Weights, Front Fenders, Foot Pegs</i>	24,610.00	24,610.00
1	70.4100-99	Accessory: THREE-POINT HITCH KN, Opt. 3 Point Hitch Factory	1,950.00	1,950.00
1	MA900 (39.55170)	Attachment: MOWERS - BOOM MA, MA900 Boom Mower	15,765.00	15,765.00
1	70.4104	Accessory: 12-VOLT SWITCH/CONTROL-FRONT Kit, 12V Front 4500	275.00	275.00
1	70.4109	Accessory: HYDRAULIC FRONT DUAL VALVE, KIT FOR 4500 Kit, Dual Front HYD Aux 4500	435.00	435.00
1	23.0111-7	Kit, Spool Float Hyd. Valve	110.97	110.97
1	70.4137	Accessory: MID-WEIGHT BAR KIT Kit, Weight Bar Mid 4500	270.00	270.00
4	47.0115	Accessory: ADDITIONAL WEIGHTS Weight, Suitcase - 42 LBS w/Box	98.00	392.00
1	70.4067	Accessory: DUAL WHEEL KIT Kit, Duals Field Trax	1,325.00	1,325.00
			Subtotal	45,132.97
				CHARGES
			Freight	+600.00
			TOTAL USD \$	45,732.97



Prepared For:

Nobie Violante
Ocean Pines Association
Berlin, MD

Sold & Serviced by:

Turf Equipment & Supply Company - Jessup
Mike Minard
8015 Dorsey Run Rd
Jessup, MD 20794
Phone: 443-250-5416



April 27, 2021

Nobie Violante
Phone: 443-497-0831
Ocean Pines Association
Berlin, MD

Dear Nobie Violante,

Turf Equipment & Supply Company - Jessup would like to thank you for this opportunity to provide a quote for the Ventrac equipment package designed to fit your needs. We are confident that Ventrac products will be an excellent solution for your unique application.

When you purchase your Ventrac from Turf Equipment & Supply Company - Jessup, you can be assured that our dedicated staff is available to help any way we can - your satisfaction is our priority.

Your customized quote is detailed on the following pages. We hope this will assist you in making the best decision possible. We appreciate the time you took in providing us with the information needed to customize the Ventrac package best suited for you.

As you review our proposal, please feel free to contact us if you have any questions. We would be happy to assist you any way we can.

It has been a privilege to provide this quote to you and we believe Ventrac is an excellent product that will exceed your expectations for years to come.

Thank you,

Mike Minard
Territory Manager
Turf Equipment & Supply Company - Jessup
Phone: 443-250-5416
mikeminard@turf-equipment.com



STANDARD FEATURES

- Enclosed Muffler
- Pre-Wired Plug & Play Wiring Harness
- Premium Comfort Seat
- Advanced Electronic Instrument Panel
- 6 Function Warning Gauge & Alarm
- Conveniently Located PTO Belt Tensioner
- On-board Diagnostic System
- Sealed Electrical System
- Thermostatically Controlled Oil Cooler
- Battery Disconnect Switch with Circuit Breaker
- Automotive Style Parking Brake
- Universal PTO Switch
- S.D.L.A. Operator Controls
- Weight Transfer System*

* Optional on 4500K, standard on other 4500 Models

Optional Accessories:

- Turf or Bar Tires
- Category 1 3-Point Hitch
- Cold Weather Cab
- Additional Lighting & Signaling Packages
- Electrical Power Outlets
- Digital Slope Indicator
- Dual Wheel or Wheel Extensions for Slope

Visit www.ventrac.com/accessories for full list.

The Ventrac 4500 tractor was built with you in mind. From the advanced electrical system, redesigned frame, more safety and comfort features; the 4500 offers the reliable performance, astounding versatility and comfortable handling you have come to expect.

Like all Ventrac tractors, the 4500 utilizes All Wheel Drive and an articulating chassis with a low center of gravity to provide superior traction, braking, stability, and security on tough terrain and slopes without disturbing turf when turning.

Over 30 Ventrac Mount Attachments

Choose from over 30 professional grade Ventrac Mount attachments to transform your Ventrac into a productivity powerhouse. This incredibly rugged and dependable machine is a wise business investment for golf courses, schools and universities, parks, street maintenance departments, commercial mowing services, contractors, wineries, farms, property management associations, estate owners and anyone needing one machine to do it all.



TRACTOR COMPATIBILITY KEY:



4500 Tractor

TRACTOR COMPATIBILITY KEY:



SPECIFICATIONS

Model Comparison	4500K	4500P	4500Y	4500Z
	VANGUARD Big Block	KAWASAKI DFI	KUBOTA Diesel	KUBOTA Bi-Fuel Ready
Stock Codes	39.51130	39.51207	39.51209	39.51208
Accessory Kit: Front fenders, foot pegs, 4 rear weights, weight transfer	Optional	Standard	Standard	Standard
Engines				
Engine	Vanguard M54	Kawasaki FD851D DFI	Kubota D902	Kubota WG972-GL
Max Operating Speed	3600 rpm	3600 rpm	3600 rpm	3600 rpm
Horsepower	31	31	25	32.5
Peak Torque	47 ft lb	47 ft lb	42 ft lb	51 ft lb
Displacement	896cc	824cc	898cc	962cc
Cylinders	2	2	3	3
Engine Oil	Ventrac Full Synthetic 10W30			
Cooling	Air	Liquid	Liquid	Liquid
Fuel Type	Gasoline	Gasoline	Diesel	Gasoline, Propane [^]
Fuel Capacity	6 gal	6 gal	6 gal	6 gal 2 x 33lb lp tanks [^]
Fuel Economy ^{^^}	1.6 gal/hr	1.2 gal/hr	1.1 gal/hr	1.5 gal/hr (gas) 8.6 lb/hr (lp) [^]
Slope Rating (continuous/intermittent)	25°/30°	30°/30°	20°/30°	20°/30°
Alternator	50 Amp	30 Amp	60 Amp	60 Amp
Dimensions				
Weight with standard hitch	1340 lb (610 kg)	1575 lb (715 kg)	1655 lb (750 kg)	1655 lb (750 kg)
Weight with accessories kit	1565 lb (710 kg)	N/A	N/A	N/A
Weight with 3-point hitch	1660 lb (775 kg)	1670 lb (760 kg)	1750 lb (795 kg)	1750 lb (795 kg)
	w/ accr kit			
Length with standard hitch (ROPS up)			81.5 inches (207 cm)	
Length with 3-point hitch			92 inches (234 cm)	
Length with propane kit	N/A	N/A	N/A	99 inches (252 cm)
Width			48.5 inches (123 cm)	
Width with wheel extensions			54.5 inches (138.5 cm)	
Width with duals			73 inches (185.5 cm)	
Wheelbase (front axle to rear axle)			45 inches (114 cm)	
Height (ROPS up)			68 inches (173 cm)	
Height (ROPS down)			54 inches (137 cm)	
Turning Radius (single tires, standard position)			39 inches (99 cm)	
Turning Radius (position 2)			54 inches (137 cm)	
Turning Radius (position 3)			68 inches (173 cm)	
Oscillation amount (@ wheel)			7.5 inches (19 cm)	
Ground Clearance			5 inches (13 cm)	

[^] If equipped with optional Propane Kit for the 4500Z ^{^^} Fuel Economy tested with HM602 mower for comparison purposes. Application conditions & attachment will affect fuel economy.

All specifications subject to change without notice or obligation



500 Venture Drive
Orrville, OH 44667
1.866.836.8722

Fax: 330.683.0000
www.ventrac.com
info@ventrac.com

4500 Tractor

TRACTOR COMPATIBILITY KEY:

3400	4500
------	------

SPECIFICATIONS (Continued)

APPLIES TO ALL 4500 TRACTORS

Electrical

Battery	475 CCA (Group 51R)
Voltage	12 volts
Battery Disconnect	Standard, with 150A System Circuit Breaker
Fuses	Sealed, Mini Fuse and J-Case styles

Drivetrain

Hydraulic Pump	Sauer Danfoss 15 series pump
Pump Drive	Direct Drive (Double U-Joint Drive-shaft)
Hydraulic Motors	(2) Sauer Danfoss 15 series motors
Transaxles	Peerless 2600 series
Axles	Peerless 40mm (forged) with integrated forged hub
Hydraulic Oil Cooler	Aluminum w/ Thermostatically controlled Electric Fan
Hydraulic Oil Filter (Suction)	25 micron
Hydraulic Oil Filter (Pressurized)	10 micron

Hitch and PTO

Front Hitch	Ventrac Mount System
Electric PTO clutch with Brake	Ogura GT3.5 (250 ft lb)
Rear Hitch	2 inches Receiver
3-Point Hitch	Optional Category 1 3-Point Hitch

Tires

Standard (All Terrain)	22x12-8
Optional Turf	22x11-10
Optional Bar	21x11-8

Travel Speed (F/R)

Low Range	5 mph forward / 4 mph reverse
High Range	10 mph forward / 8 mph reverse

Instruments, Gauges, and Alarm

Gauges	Tachometer, Speedometer, Hour Meter, Engine Temperature (liquid cooled engines only), Fuel Level, Volt Meter
Indicator Lights	Parking Brake, Engine High-Temp [^] , Hydraulic Oil High Temp [^] , Low Voltage [^] , Low Oil Pressure [^]
[^] Activates Audible Alarm	
Switches	Key, PTO, and Lights

Lights

Head Lights	(2) 55W Halogen Lights
Tail Lights	(2) Red LED Lights

Controls

Forward Reverse	S.D.L.A. (Speed, Direction, Lift, and Auxiliary) Handle; Optional Foot Pedal
Attachment Lift	S.D.L.A. (Primary Handle)
Auxiliary Hydraulics	S.D.L.A. (Secondary Handle)
Throttle	Dash Mounted
Front Hitch Lock	Column Mounted (Accessible from Seat)
PTO Belt Tensioner	Front Mounted, Automatic Tension Controlled
Weight Transfer	5 position
High/Low Range	Single Lever, Column Mounted
3 Pt Controls (Optional)	Lift + 2 sets of Auxiliaries
Steering	Power Steering

Other Features

Tool Box	Standard
Cup Holder	Standard
Seat	Deluxe High Back Seat (arm rests and suspension seat optional)

ROPS

Folding ROPS	Standard
Heavy Duty Off-Road Seat Belt	Standard

All specifications subject to change without notice or obligation



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4500 Tractor

TRACTOR COMPATIBILITY KEY:



SLOPE SPECIFICATIONS

Maximum Slope Rating (any direction)



Max Slope Rating in any direction	Single Tires	Wheel Extensions	Dual Wheels
4500*	20° (36%)	25° (47%)	30° (58%)
4500Z with Propane	15° (27%)	20° (36%)	25° (47%)
4500 with Cab		10° (18%)	
4500 with Spreader		10° (18%)	



Digital Slope Gauge
Recommended for operation on slopes.

*Attachments, accessories, and tire configuration may reduce the 4500 power unit's maximum angle of operation. Refer to applicable operator manuals for maximum angle of operation of equipment.

ENGINE RATINGS

Model #	4500K	4500P	4500Y	4500Z	
Engine	B&S Vanguard Model 54	Kawasaki FD851D	Kubota D902	Kubota WG972-GL	
Fuel	Gas	Gas (DFI)	Diesel	Gas	Propane**
Max Slope Intermittent Use***	30° (58%)^	30° (58%)	30° (58%)^	30° (58%)^	25° (47%)^
Max Slope Continuous Use***	25° (47%)	30° (58%)	20° (36%)	20° (36%)	20° (36%)

** With Optional Propane Kit for 4500Z

*** For slope operation over 20°, Wheel Extensions are required for up to 25° or Dual Wheels are required for up to 30°

Intermittent Use Defined

^ The engine may operate between 20° and 30° for up to 10 minutes. If 10 minutes is reached, the engine must be returned to 20° or less to assure proper oil lubrication. After returning to 20° or less, the intermittent cycle can be repeated. The 4500P Kawasaki DFI engine is rated for 30° continuous operation and does not have this requirement.

All specifications subject to change without notice or obligation



500 Venture Drive
Orrville, OH 44667
1.866.836.8722

Fax: 330.683.0000
www.ventrac.com
info@ventrac.com

MA900

BOOM MOWER



VENTRAC

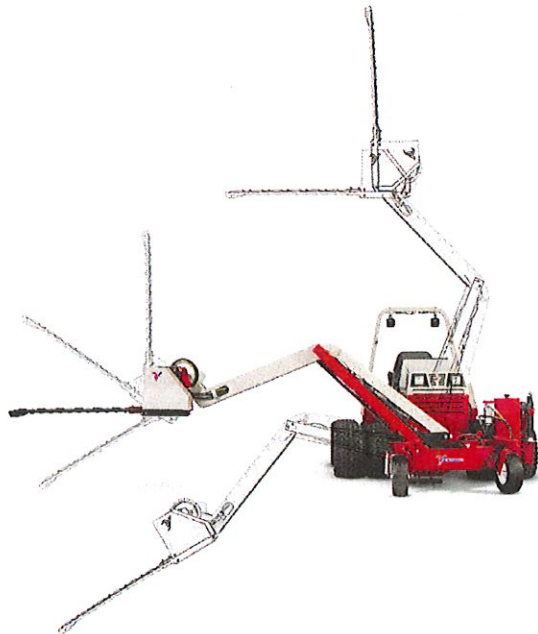
- Mow steep ditches
- Reach under fences and guardrails
- Cut vegetation around ponds, lakes, & streams
- Trim tree branches along trails, pathways or roads
- Trim hedges and other shrubs



BOOM MOWER

Model	MA900
Stock Code	39.55170
Overall Height	87 1/2" (222.3 cm)
Overall Length	58" (147.3 cm)
Overall Width	63" (160 cm)
Weight	880 lbs (399.2 kg)
Cutting Width	39" (99.1 cm)
Material Cut Diameter	1/2" (13 mm)
Vertical Reach (from ground)	142" (361 cm)
Horizontal Reach (outside of single wheels)	115" (292 cm)
Horizontal Reach (outside of dual wheels)	103" (262 cm)
Max Flat Top Cut (from ground)	82" (208 cm)

All specifications subject to change without notice or obligation



Standard Features:

- Out front design increases visibility
- Maintains head angle when extending or retracting boom arms
39" (99.1 cm) double action sickle bar
- Head angle ranging from 45° below horizontal to 90° vertical (135° total range)
- Ability to operate on 10° slopes when used with power unit equipped with single wheels or 18° slopes when used with power unit equipped with dual wheels

Accessories:

- 12V Front Kit 4500
- Dual Front Auxilliary Hydraulic Kit 4500
- Spool Float Hydraulic Valve Kit 4500
- Mid Weight Bar Kit 4500
- Suitcase Weight - 42 lbs w/box



TRACTOR COMPATIBILITY KEY:





Pricing Quote

Quote #: 54363-21122

Date Quoted: May 3, 2021
Quote Expires: June 3, 2021

Prepared For:

Ocean Pines Public Works
239 Ocean Parkway

Prepared By:

J & R SHEDS & EQUIPMENT INC
Jim Hutchins
3025 CHURCHVILLE ROAD
CHURCHVILLE MD 21028
410-399-4102 410-688-7165
Phone: 4106887165

Thank you for the opportunity to quote the following Ventrac product(s) for your review. I have added the items that we feel would best serve your needs. Please feel free to contact me with any questions.

QTY	Model #	Description	Unit Price	Total
1	4500Y (39.51209)	Ventrac Tractor: KN, 4500Y Kubota D902 <i>Included Standard: Weight Transfer, SDLA Hand Controls, 4 Rear Weights, Front Fenders, Foot Pegs</i>	24,610.00	24,610.00
1	MA900 (39.55170)	Attachment: MOWERS - BOOM MA, MA900 Boom Mower	15,765.00	15,765.00
1	70.4104	Accessory: 12-VOLT SWITCH/CONTROL-FRONT Kit, 12V Front 4500	275.00	275.00
1	70.4109	Accessory: HYDRAULIC FRONT DUAL VALVE, KIT FOR 4500 Kit, Dual Front HYD Aux 4500	435.00	435.00
4	47.0115	Accessory: ADDITIONAL WEIGHTS Weight, Suitcase - 42 LBS w/Box	98.00	392.00
1	70.4067	Accessory: DUAL WHEEL KIT Kit, Duals Field Trax	1,325.00	1,325.00
			Subtotal	42,802.00
				CHARGES
			Freight	+470.00
			Setup Charges	+520.00
			TOTAL USD \$	43,792.00

Notes:




Tractor will be mid July for delivery from us. We are sold out till then.



**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2021 Ford Explorer 4WD XLT
 FOR REPLACEMENT OF (if applicable) 2007 Ford F150 Truck
 RESERVE STUDY - PAGE # 6 LINE# 6.042 BUDGET AMOUNT \$ 32,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, De 19963	\$33,341.00 +sales tax 2,000.46 +tag fee \$100.00 Total \$35,441.46	+3,441.46	Hertrich gives government fleet direct pricing. Staff Recommend
Preston Automotive Group 4313 Preston Road Preston, MD 21643	\$37,440.00 sales tax: \$2,246.40 +tag fee: \$100.00 Total: \$39,786.40	+7,786.40	
Internet online Window Sticker	\$44,015.00 +sales Tax: 2,640.90 +tag fee: \$100.00 Total: \$46,755.90	+14,755.90	

	<u>6/9/21</u>	<u>APPROVAL</u>		<u>6/9/21</u>
DEPT. HEAD	DATE	GENERAL MANAGER	DATE	
	<u>6/9/21</u>	BOARD		DATE
ACCOUNTING	DATE			

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
 Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 21, 2021

Ocean Pines
 239 Ocean Parkway
 Berlin, MD 21811

It is my pleasure to provide pricing for a 2021 Ford Explorer 4WD XLT, priced per Howard County Maryland contract # 4400003197, and equipped as follows:

Vehicle	2021 Ford Explorer 4WD – XLT K8D	
JS/86	Iconic Silver Exterior & Ebony Cloth - Seating Surfaces	
998/44J	2.3L Ecoboost Engine with 10 Speed Automatic Transmission	
200A	XLT Series with Power Equipment, Keyless Entry, Anti-Theft, SYNC – Bluetooth, AM/FM, Power Liftgate, 10 Way Power Drivers Seat, 4-Way Power Passenger Seat, 1st Row Heated Seats	
17U	Seats – Second Row 35/30/35 Bench with E-Z Entry 3 and Armrest	
	3 rd Row – 50/50 – Split-Fold-Flat - Manual	
16A	All Weather Floor Liners	
153	Front License Plate Bracket	
425	50 State Emissions	
	MSRP \$38,725	
	Price per contract	\$34,451
	Discount per Contract	\$1,110
	Net Price for Vehicle	\$33,341

Please contact me with any questions, changes or to place an order. I look forward to hearing from you.

Respectfully submitted,

Jim Blecki



Disclaimer: This window sticker is subject to change without notice. Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as _ have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.

Vehicle Description

EXPLORER 4-DOOR 2021 4DR 4WD XLT
 2.3L ECOBOOST I-4 ENGINE
 10-SPEED AUTO TRANSMISSION

VIN 1FMSK8DH2MG A57455

Exterior
 OXFORD WHITE
Interior
 EBONY INTERIORUNIQUE CLOTH

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . EASY FUEL® CAPLESS FILLER
- . LED SIGNATURE LIGHTING
- . HEATED WITH APPROACH LAMPS
- . PRIVACY GLASS - REAR DOORS
- . REAR SPOILER, BODY COLOR
- . TAILLAMPS-LED
- . VARIABLE INTERVAL WIPERS

INTERIOR

- . 3RD ROW - 50/50 FOLD FLAT
- . HEATED CLOTH FRONT SEATS
- . LEATHER WRAPPED STR WHEEL
- . POWER PASS SEAT - 4-WAY
- . ROTARY GEAR SHIFT DIAL
- . W/WHEEL MOUNTED CONTROLS
- . USB A(1)/C(1)-1ST/2ND ROWS

FUNCTIONAL

- . UNLOCK W/PUSH-BUTTON START
- . BRAKES, 4-WHEEL DISC/ABS
- . FORDPASS CONNECT 4GWI-FI
- . HILL START ASSIST
- . REVERSE SENSING SYSTEM
- . SIDE-WIND STABILIZATION
- . SYNC®3 8" SCR N/W/APPLINK®

SAFETY/SECURITY

- . AIRBAG-DRIVER/PASS KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SAFETY CANOPY®
- . LATCH CHILD SAFETY SYSTEM
- . PERSONAL SAFETY SYSTEM

WARRANTY

- . 5YR/60,000 POWERTRAIN

- . DOOR HANDLES - BODY COLOR
- . HEADLAMPS - AUTO LED
- . MIRRORS-MAN-FOLD DUAL PWR
- . POWER LIFTGATE
- . REAR INT WIPER/WASH/DFRST
- . ROOF-RACK SIDE RAILS-BLACK
- . TRAILER SWAY CONTROL
- . 1TOUCH UP/DOWN DR/PASS WIN
- . DUAL ILLUM VIS VANITY MIRR
- . IP CLUSTER 6.5" LCD SCREEN
- . POWER DRIVER SEAT - 10 WAY
- . POWERPOINTS - 12V
- . TILT/TELESCOPING STEERING
- . TRI-ZONE ELECTRNC TMP CTRL
- . 4-DR INTELL ACCESS LOCK/
- . AM/FM/MP3, 6 SPEAKERS
- . FORD CO-PILOT360
- . HOTSPOT TELEMATICS MODEM
- . REAR VIEW CAMERA
- . SECURICODE KEYLESS KEYPAD
- . SIRIUSXM® - SVC N/A AK&HI
- . ADVANCETRAC® WITH RSC®
- . AIRBAGS - DUAL STAGE FRONT
- . MOUNTED SIDE IMPACT
- . INDIV TIRE PRESS MONIT SYS
- . PERIMETER ALARM
- . SOS POST-CRASH ALERT SYS
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE PRICE MSRP \$36,000

Included on this Vehicle
 EQUIPMENT GROUP 200A

Optional Equipment

- 2021 MODEL YEAR
- OXFORD WHITE
- EBONY UNIQUE CLOTH SEATS
- .18" 5-SPOKE PAINTED ALUM WHLS
- 2.3L ECOBOOST I4 ENGINE
- .10-SPEED AUTO TRANSMISSION
- .P255/65R18 A/S BSW TIRES
- JOB #2 ORDER
- 4WD REGIONAL DISCOUNT
- 2ND RW SPLT BENCH W/E-Z ENTRY 495
- 50 STATE EMISSIONS
- FRONT LICENSE PLATE BRACKET

TOTAL VEHICLE & OPTIONS 36,495
 DESTINATION & DELIVERY 1,245

TOTAL BEFORE DISCOUNTS 37,740
 4WD REGIONAL DISCOUNT -300
TOTAL SAVINGS -300

TOTAL MSRP \$37,440

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as _ have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



CITY MPG 20
HIGHWAY MPG 27

Estimated Annual Fuel Cost: \$



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Side Price \$ 37,000.00
 Plus taxes, tags & fees

Lisa Jarman

From: Nobie J. Violante
Sent: Tuesday, May 4, 2021 12:17 PM
To: Lisa Jarman
Subject: FW: EXPLORER WINDOW STICKER
Attachments: OCEAN PINES XPLOERER.pdf

From: Leslie Shirey <lshirey@prestonautoplex.motosnap.com>
Sent: Tuesday, May 4, 2021 11:44 AM
To: Nobie J. Violante <nviolante@oceanpines.org>
Subject: EXPLORER WINDOW STICKER



[PRESTON AUTOPLEX: FORD - HYUNDAI - NISSAN - MAZDA](#)
[CLICK TO CALL 877-834-3396](#)



Leslie Shirey

Preston Commercial Sales and Fleet Manager
410-673-1740 - direct line
410-443-8921 - cell
(800) 655-3764

[CLICK TO CALL 877-834-3396](#)

[APPLY FOR CREDIT](#)

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You are receiving this email because you inquired about or purchased a vehicle from Preston AutoPlex recently or in the past. If you prefer not to receive further emails from us, [click here to unsubscribe](#). Alternatively, you can send a written request to the address below. We'll remove you from our list as quickly as possible.

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To contact us please visit <http://www.prestonmotor.com> or call (800) 655-3764.

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1FMSK8DH2 MGA02780 NB

GU13



Go Further

ford.com

VEHICLE DESCRIPTION

EXPLORER

2021 EXPLORER XLT 4WD
119" WHEELBASE
2.3L ECOBOOST I4 ENGINE
10-SPEED AUTO TRANSMISSION

MG A02780

EXTERIOR
STAR WHITE MET TRI-COAT
INTERIOR
LT SLATE ACTIVEX SEAT MTRL

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- DOOR HANDLES - BODY COLOR
- EASY FUEL CAPLESS FILLER
- HEADLAMPS - AUTO LED
- LED SIGNATURE LIGHTING
- MIRRORS-MAN-FOLD DUAL PWR HEATED WITH APPROACH LAMPS
- POWER LIFTGATE
- PRIVACY GLASS - REAR DOORS
- REAR INT WIPER/WASH/DFRST
- REAR SPOILER, BODY COLOR
- ROOF-RACK SIDE RAILS-BLACK
- TAILLAMPS-LED
- TRAILER SWAY CONTROL
- VARIABLE INTERVAL WIPERS

INTERIOR

- 1 TOUCH UP/DOWN DR/PASS WIN
- 3RD ROW - 50/50 FOLD FLAT
- DUAL ILLUM VIS VANITY MIRR
- FRONT ROW HEATED SEATS
- IP CLUSTER 6.5" LCD SCREEN
- LTHR WRAPPED STEERING WHL W/MOUNTED CTRLS, TILT/TELE
- POWER DRIVER SEAT - 10 WAY
- POWERPOINTS - 12V
- ROTARY GEAR SHIFT DIAL
- TRI-ZONE ELECTRONIC TMP CTRL
- USB A(1)/C(1)-1ST/2ND ROWS

FUNCTIONAL

- 4-DR INTELL PUSH LOCK/ UNLOCK W/PUSH-BUTTON START
- AM/FM/MP3, 6 SPEAKERS
- BRAKES, 4-WHEEL DISC/ABS
- FORD CO-PILOT360™
- FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM
- HILL START ASSIST
- REAR VIEW CAMERA
- REVERSE SENSING SYSTEM
- SECURICODE KEYLESS KEYPAD
- SIDE-WIND STABILIZATION
- SIRIUSXM® - SVC N/A AK&H
- SYNC®3 8" SCR N W/APPLINK®

SAFETY/SECURITY

- ADVANCETRAC® WITH RSC®
- AIRBAG-DRIVER/PASS KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY®
- INDIV TIRE PRESS MONIT SYS
- LATCH CHILD SAFETY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- SOS POST-CRASH ALERT SYS™

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

	(MSRP)
EQUIPMENT GROUP 202A	3,540.00
-REMOTE START SYSTEM	
-HEATED STEERING WHEEL	
-8-WAY POWER PASSENGER SEAT	

OPTIONAL EQUIPMENT/OTHER

2021 MODEL YEAR	
STAR WHITE MET TRI-COAT	595.00
4WD REGIONAL DISCOUNT	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
CLASS III TRAILER TOW PACKAGE	545.00
FORD CO-PILOT360 ASSIST+	795.00
.ADAPTIVE CRUISE CONTROL	
.VOICE-ACTV TOUCHSCRN NAV SYS	
.EVASIVE STEERING ASSIST	
XLT SPORT APPEARANCE PACKAGE	1,595.00
.P255/55R20 A/S BSW TIRES	
.20" CRBN GRAY-PTD 10-SPK WHLS	
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION

BASE PRICE	\$36,000.00
TOTAL OPTIONS/OTHER	7,070.00

TOTAL VEHICLE & OPTIONS/OTHER	43,070.00
DESTINATION & DELIVERY	1,245.00

TOTAL BEFORE DISCOUNTS	44,315.00
4WD REGIONAL DISCOUNT	- 300.00

TOTAL SAVINGS	- 300.00
----------------------	-----------------

RESIDENCY RESTRICTIONS APPLY TO DISCOUNTS/SAVINGS - BASED ON CUSTOMER ZIP CODE. SEE DEALER FOR DETAILS.

TOTAL MSRP \$44,015.00



Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.

LJ171 N RB 2X 115 003807 09 17 20

EPA DOT Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy

23 MPG
combined city/hwy
20 city
27 highway
4.3 gallons per 100 miles

Standard SUVs range from 13 to 101 MPG. The best vehicle rates 141 MPG.

You spend
\$1,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost
\$1,750

Fuel Economy & Greenhouse Gas Rating (tailpipe only)



Smog Rating (tailpipe only)



This vehicle emits 386 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomygov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger

★★★★★
★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat

★★★★★
★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236



The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See In-vehicle Settings for connectivity options.

FordPass Connect™ service and FordPass™ App required for certain remote features (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology / cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Ford website for our privacy policy.



Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN QR TEXT 1FMSK8DH2MGA02780 TO 48028



www.ford.com/help/privacy-terms/





**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2021 Ford Transit T350 HD Low Roof Cutaway enclosed service body
 FOR REPLACEMENT OF (if applicable) 2007 Ford E250 Van
 RESERVE STUDY - PAGE # 180 LINE# 6.002 BUDGET AMOUNT \$ 56,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, DE 19966	\$48,393.00 +sales tax 2903.59 +tag fee; \$100.00 Total \$51,396.59	-4603.41	Hertrich give government fleet direct pricing. Staff Recommend
Preston Auto Group 4313 Preston Road Preston, MD 216.43	\$47,995.00 +sales tax 2879.70 +tag fee: \$100.00 Total \$50,974.70	-5025.30	
Hertrich Ford of Easton 9617 Ocean Gateway Easton, MD 21601	\$56,050.00 +sales tax 3363.00 +tag fee: \$100.00 Total \$59,513.00	+3513.00	

<u>[Signature]</u> DEPT. HEAD	<u>6/2/21</u> DATE	<u>[Signature]</u> GENERAL MANAGER	<u>6/9/21</u> DATE
<u>[Signature]</u> ACCOUNTING	<u>6/7/21</u> DATE	BOARD	DATE

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 20, 2021

Ocean Pines
239 Ocean Parkway
Berlin, MD 21811

We are pleased to provide a quote for a 2021 Ford Transit T350HD Cut Away with an Enclosed Service Body, priced per the Howard County Contract # 4400003197, and equipped as follows:

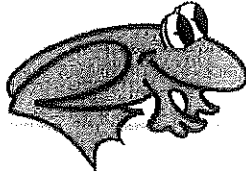
✓	Code	Description	Amount
	F6P	2021 Ford Transit T350 HD - Low Roof Cutaway - RWD	
	YZ/VK	Oxford White Exterior & Dark Palazzo Gray Vinyl Buckets	
	998/44U	3.5L PFDI V6 Gas Engine & 10 Speed Automatic Transmission	
		Power Equipment Group	
	X4L	4.10 Limited Slip Axle	
		Bluetooth Connectivity	
	60C	Cruise Control	
	86F	2 Keys & 2 FOB's	
	53D	Trailer Tow Wiring Provisions & Tow/Haul mode	
	543	Long Arm Power Mirrors	
	57A	Start Stop Switch Delete	
	61A	Rear View Camera	
	98F	E85 – Flex Fuel Capable	
	READ	Reading Enclosed Service Body	
		Price per Howard County Contract # 4400003197	\$52,793
		Additional discount per contract	(\$400)
		Additional Government Concession	(\$4,000)
		Total for Truck	\$48,393

Please get in touch with any questions, changes, or to submit an order. I look forward to hearing from you.

Respectfully Submitted,

Jim Blecki

jblecki@hertrichfleet.com or 800-698-9825



PRESTON

Automotive Group

MAKE :	MODEL :	YEAR :	COLOR : WHITE
VIN : 1FDWE3FN2MDC38863	LICENSE :		STOCK NO. : 2685

INCLUDES :

BULKHEAD WALL W/ SLIDING DOOR 80" WIDE DURACUBE II OPTIONAL

ROOF PANEL, ALUMINUM - ROOF BOWS ON 16" CENTERS
12"L X 80"W

70/30 SPLIT BARN DOORS, 78"H BODY
50"W X 71.25"H OPENING

REMOTE ELECTRIC POWER LOCKS
9 DOOR SYSTEM, 12' BODY

DROP STEP, FULL WIDTH BUMPER, W/ TREADPLATE
80" WIDE MAX BODY

MARKER LIGHTING, STD
MAX BODY W/LIFTGATE

LED DOME LIGHTS, MAX BODIES
DBOX MAX, DCUBE MAX

RUBBER FLOOR, 12' X 96" MAX BODY

ACCESS LADDER, FIXED, SRW
80"W X 78"H MAX BODY

LADDER BOWS

3 LADDER BOWS, 80"W BODY

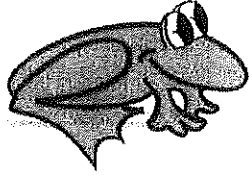
ROSCO BACK UP REAR SENSING UNIT WITH FLUSH MOUNTED SENSOR
2 MOUNTED ON BUMPER
2 MOUNTED ABOVE THE REAR DOORS

MOUNT FACTORY BACKUP CAMERA

BACK UP ALARM, 97DB

DELIVERY TO DEALERSHIP

Preston Ford Lincoln
4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995



PRESTON

Lincoln Service Group

MAKE:
VIN:1FDWE3FN2MDC38863

MODEL:
LICENSE:

YEAR:

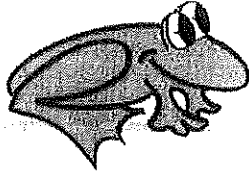
COLOR: WHITE
STOCK NO.: 2685

TO BE INSTALLED ON 80" CA SRW CUTAWAY CHASSIS:

DEJANA DURACUBE MAX FRP BODY
12' LENGTH X 80" WIDTH X 78" INTERIOR HEIGHT

- * 12'-2" LONG X 49" WIDE USABLE INTERIOR FLOOR SPACE
- * 12' X 80" CA COMPARTMENTATION PACKAGE:
 - (1) 24"WIDE X 37.5" HIGH X 12.25" DEEP FRONT VERTICAL COMPARTMENT EA. SIDE
 - (2) 37.5" WIDE X 17" HIGH X 12.25" DEEP HORIZONTAL COMPARTMENTS EA. SIDE
 - (1) 17" WIDE X 37.5" HIGH X 12.25" DEEP REAR VERTICAL COMPARTMENT EA. SIDE
 - DRIP MOLDING INSTALLED OVER ALL DOOR OPENINGS
 - GREASEABLE DOOR HINGES W/ STAINLESS STEEL FASTENERS
 - DUAL CONTACT POINT SEALS INSTALLED ON ALL DOORS
- * 12' X 80"W X 80" CA STANDARD COMPARTMENT SHELVING PACKAGE:
 - (2) ALUMINUM SHELVES ON HEIGHT ADJUSTABLE UNISTRUT TRACKS R/S FRONT
 - (2) ALUMINUM SHELVES ON HEIGHT ADJUSTABLE UNISTRUT TRACKS C/S FRONT
 - (2) ALUMINUM SHELVES W/ DIVIDERS IN HORIZONTAL COMPARTMENTS R/S
- * 7 GA. FORMED LONGSILLS W/ 12 GA. INTERLEAVED CROSSMEMBERS
- * 3/8" FRP ONE PIECE SIDE WALL CONSRUCTION FULLY SKIRTED TO BOTTOM OF CAB
- * 1/2" FRP ONE PIECE FRONT WALL CONSTRUCTION W/ 6.5" CAB SETBACK
- * 4" RADIUS EXTRUDED ALUMINUM FRONT CORNER POSTS
- * 12 GA. GALVANNEAL REAR CORNER POSTS, PAINTED WHITE
- * GALVANIZED ANTI-SNAG ROOF BOWS INSTALLED ON 16" CENTERS
- * PLYWOOD SUBFLOOR OVER FIBERGLASS SPLASH PAN
- * REAR ACCESS ASSIST HANDLE

Preston Ford Lincoln
4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995



PRESTON

Commercial Vehicle Group

C100611

E35X SD COMMERCIAL CUTAWAY VAN 33205 00

138 INCH WHEELBASE

2021 MODEL YEAR

YZ OXFORD WHITE

CF MEDIUM FLINT CLOTH

PREFERRED EQUIPMENT PKG.780A

STANDARD TRIM

572 AIR COND FRT ONLY-CFC FREE

587 ELEC AM/FM STEREO W/CLOCK

596 AIR BAG/PASSENGER--SECOND GEN

642 16" STEEL WHEEL - SRW

945 AUXILIARY FUEL PORT

99N 7.3L V8 PREMIUM-RATED ENG.

NC

44F ELEC 6-SPD AOD W/TOW-HAUL

T38 LT245/75RX16E BSW ALL-SEASON

XE6 4.10 LIMITED SLIP AXLE XE6

270 00

516 SPARE TIRE/WHEEL NOT INCLUDED

18A HIGH-SERIES EXT UPGRADE PKG

100 00

903 POWER WINDOWS AND LOCKS GROUP

465 00

43C REAR VIEW CAMERA KIT

440 00

JOB #2 ORDER

153 FRONT LICENSE PLATE BRACKET

NC

162 VINYL FLOOR COVERING, FRONT

20X 10050# GVWR PACKAGE

NC

211 BUCKET SEATS DUAL

~~424~~ ~~50 STATE EMISSIONS~~

~~NC~~

525 CRUISE CONTROL

240 00

534 TRAILER TOWING PKG CLASS I

135 00

54E MIRRORS,MAN TLR TOW W/PWR GLS

230 00

657 FUEL TANK 40 GALLON CAPACITY

672 FRONT MAX GAWR

40 00

85B TPMS

NC

C CLOTH BUCKET SEATS

NC

92B B-PILLAR TRIM KIT

75 00

942 DAYTIME RUNNING LIGHTS

45 00

948 REMOTE KEYLESS ENT/PANIC ALARM

250 00

* NOT FOR AMBULANCE USE. *

* FORD WARRANTY IS VOID IF *

* USED AS AN AMBULANCE *

TOTAL OPTIONS/OTHER 2290 00

TOTAL VEHICLE & OPTIONS/OTHER 35555 00

DESTINATION & DELIVERY 1295 00

TOTAL FOR VEHICLE 36850 00

FUEL CHARGE
SHIPPING WEIGHT 4649 LBS.

TOTAL 36850 00

8000 msrp 17152 00

Total msrp \$54,002 00

Sale Price \$47,995.00
Plus taxes, tags & Fees

4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995





CHESAPEAKE
Ford TRUCK

AN **ALL ROADS**
COMPANY

★★★★★
Top Rated
Dealer

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Baltimore, MD | (410) 682.3156

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Available at
Our 2 Locations

ChesapeakeFord.com
Upper Marlboro, MD | (240) 455.1800



New 2021 Ford

Transit-350 Cutaway Cutaway Truck

VIN: 1FDBW5P87MKA15715 Stock: EF21152

📍 Located at Hertrich Ford of Easton

Detailed Pricing

Suggested Retail Price	\$57,550
Dealer Discount	-\$500
Conditional Incentive	-\$1,000

Hertrich Sale Price **\$56,050**

Hertrich Sale Price Detailed Pricing **\$56,050**









We're here to help
888-552-6850

Value Your Trade

Enter Year Make Model Trim

Exterior Color	<input type="radio"/> Oxford White
Interior Color	Other
Body/Seating	Truck/2 seats
Transmission	10 speed automatic
Drivetrain	rear-wheel
Engine	3.5L V-6 cyl

Highlighted Features

-  Lane departure
-  Emergency communication system
-  Wireless phone connectivity
-  Auto high-beam headlights
-  Rain sensing wipers
-  Remote keyless entry
-  Steering wheel mounted audio controls
-  Fully automatic headlights

Detailed Specifications

Convenience Features

Suspension/Handling

Entertainment Features

Warranty

Seats And Trim

Powertrain

Off-Road Capability

Specs And Dimensions

Lighting, Visibility And Instrumentation

Safety And Security

Dealer Notes

Hertrich Ford of Easton, 9617 Ocean Gateway, Easton, MD, 21601, 888-902-5220
is proud to offer this exceptional new Ford vehicle.

HAVE QUESTIONS OR NEED HELP WITH FINANCING? HERTRICH FORD OF EASTON WILL WORK TO GET YOU THE BEST FINANCING OPTIONS AND LOWEST INTEREST RATES REGARDLESS OF YOUR SITUATION. WE CAN HELP WITH ALL TYPES OF CREDIT. PLEASE CALL OR EMAIL TO GET PRE-APPROVED TODAY!

This Ford includes:

- ENGINE BLOCK HEATER

Note - For third party subscriptions or services, please contact the dealer for more information.

Look no further, you have found exactly what you've been looking for. Just what you've been looking for. With quality in mind, this vehicle is the perfect addition to take home.

This is about the time when you're saying it is too good to be true, and let us be the one's to tell you, it is absolutely true.

This vehicle is located at Hertrich Ford of Easton, 9617 Ocean Gateway, Easton, MD, 21601, directly across from the Easton airport on RT50 your local Ford dealer serving Preston, Stevensville, Centreville, Salisbury, Denton, St Michaels, Cambridge, Annapolis, Dover and Baltimore areas. If you would like more information on this or any other vehicle please contact our Sales Manager Nicole Millison 888-902-5220. Thank you for looking!

Please contact dealer as additional discounts and incentives may be available. Select incentives may be subject to financing with the manufacturer, financing is subject to credit approval. All New vehicle Hertrich Sales Pricing includes all discounts, available manufacturer rebates and incentives. Residency restrictions may apply. All vehicle pricing excludes tax, tags, and dealer doc fee of \$499 in Delaware, \$499 in Maryland, and \$150 in New Jersey. We make every effort to provide accurate information, but please verify options and price before purchasing. All vehicles are subject to prior sale. All prices are special internet prices only. All financing is subject to approved credit. While every reasonable effort is made to ensure the accuracy of this information, we are not responsible for any errors or omissions contained on these pages. Please verify any information in question with The Hertrich Family of Automobile Dealerships.

Also Recommended for You...




2021 Ford Transit Cutaway Cuta...
\$51,245



**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2022 Ford F250 Crewcab 4WD Truck
 FOR REPLACEMENT OF (if applicable) 2010 Ford Ranger
 RESERVE STUDY - PAGE # 9 LINE# 7.028 BUDGET AMOUNT \$ 40,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, DE 19966 302-422-3300	\$34,388.00 +sales tax \$2063.29 + tag fee; \$100.00 Total \$36,551.29	-3448.71	Hertrich gives government fleet direct pricing. Staff Recommended
Preston Auto Group 4313 Preston Road Preston, MD 21643 800-655-3764	\$43,950.00 +sales tax \$2637.00 +tag fee: \$100.00 Total \$46,687.00	+6,687.00	
Stafford Ford 1902 N. Salisbury Blvd Salisbury, MD 21801	\$35,000.00 + sales tax \$2100.00 +tag fee: \$100.00 Total \$37,200.00	-2800.00	

	<u>6/2/21</u>	<u>APPROVAL</u>		<u>6/9/21</u>
DEPT. HEAD	DATE	GENERAL MANAGER	DATE	
	<u>6/4/21</u>			
ACCOUNTING	DATE	BOARD	DATE	

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 20, 2021

Ocean Pines
239 Ocean Parkway
Berlin, MD 21811

We are pleased to provide this quote for a 2022 Ford F250 Crew Cab truck, priced per Howard County Contract #4400003197, and equipped as follows:

Code	Description	Amount
W2B	2022 F250 Crew Cab 4WD – 6'75 ft. Bed – 160" WB	
600A	All Standard Equipment per PEP 600A – XL Trim	
996/44S	6.2 L V8 Gas Engine & 6 Speed Automatic Transmission	
Z1/AS	Oxford White Exterior & Medium Earth Gray Vinyl 40/20/40 Bench Seat	
90L	POWER WINDOWS,LOCKS,MIRRORS & KEY FOBS (2) FOR EXTENDED & CREW CAB	
66S	Up Fitter Switches (6)	
X3E	3.73 E Locking Rear Axle	
67D	200 Amp Alternator	
473	Snow Plow Prep Pkg.	
66L	LED Box Light	
85S	Tough Bed Spray In Bed Liner	
18B	Black Platform Running Boards	
86M	Dual Batteries – Recommended with Snow Plow Prep Pkg.	
	Price for truck per Howard County Contract	\$40,611
	Discount per Contract	(\$1,223)
	Additional Government Concession	(\$5,000)
	Total for Truck	\$34,388
	Total for 2 Trucks	\$68,776

Please Contact me with any questions or to place an order

Jim Blecki - jblecki@hertrichfleet.com

800-698-9825



Disclaimer: This window sticker is only paper evidence of the information contained on an actual window sticker and may not match the actual vehicle. Other costs, such as title, license, taxes, and dealer fees, are not included in this information.

Vehicle Description

F-SERIES SD
2021 F250 4X4 CREW/C
6.2L EFI V-8 ENGINE
6-SPEED AUTOMATIC TRANS G

VIN 1FT7W2B6XME D38766

Exterior
 OXFORD WHITE
Interior
 MEDIUM EARTH GRAY/VINYL 40/20/40 SEATS

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . DOOR HANDLES - BLACK (ON/OFF)
- . PICKUP BOX, TIE DOWN HOOKS
- . SPARE TIRE AND WHEEL LOCK
- . TOW HOOKS
- . WIPERS- INTERMITTENT

INTERIOR

- . /FLIP-DOWN W/ HEAD RSTRNT
- . DRIVER SEAT-MANUAL LUMBAR
- . PARTICULATE AIR FILTER
- . WHEEL WITH AUDIO

FUNCTIONAL

- . FORDPASS CONNECT 4GWI-FI
- . HILL START ASSIST
- . MANUAL LOCKING HUBS
- . SUSPENSION W/STAB BAR
- . REAR VIEW CAMERA

SAFETY/SECURITY

- . AIRBAGS - SAFETY CANOPY@
- . DRIVER/PASSENGER AIR BAGS
- . SOS POST-CRASH ALERT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN
- . 5YR/100,000 DIESEL ENGINE

- . BOX RAIL/TAILGATE MOLDINGS
- . HEADLAMPS - AUTOLAMP
- . LOCKING REMOVABLE TAILGATE
- . -NA W/BOX DLT
- . -NA W/BOX DLT
- . TRAILER SWAY CONTROL
- . 60/40 REAR BENCH W/FLIP-UP
- . AIR COND, MANUAL FRONT
- . OUTSIDE TEMP DISPLAY
- . STEERING - TILT/TELESCOPIC
- . VINYL SUN VISORS
- . 4-WHEEL ANTILOCK BRAKE SYS
- . HOTSPOT TELEMATICS MODEM
- . JEWEL EFFECT HEADLAMPS
- . MONO BEAM COIL SPRING FRT
- . MYKEY@
- . NA W/BOX DLT
- . ADVANCETRAC@ WITH RSC@
- . BELT-MINDER CHIME
- . SECURILOCK@ ANTI-THEFT SYS
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE PRICE MSRP \$40,830

Optional Equipment

- 2021 MODEL YEAR
- OXFORD WHITE
- MEDIUM EARTH GRAY VINYL
- PREFERRED EQUIPMENT
- PKG.600A
- .XL TRIM
- .AIR CONDITIONING -- CFC FREE
- .AM/FM STEREO MP3/CLK
- .6.2L EFI V-8 ENGINE
- 6-SPEED AUTOMATIC TRANS G
- .LT245/75R17E BSW ALL-SEASON
- 3.73 ELECTRONIC-LOCKING AXLE
- POWER EQUIPMENT GROUP 390
- JOB #1 ORDER 1,075
- TRAILER TOWING PACKAGE
- FRONT LICENSE PLATE BRACKET
- XL DECOR PACKAGE
- 10000# GVWR PACKAGE
- 50 STATE EMISSIONS
- SNOW PLOW PREP PACKAGE 250
- SPARE TIRE AND WHEEL
- TRAILER BRAKE CONTROLLER 270
- TELESCPNG TT MIRR-PWR/HTD
- ROOF CLEARANCE LIGHTS 95
- JACK
- UPFITTER SWITCHES 165
- 200AMP(6.2L)/240CMP(6.7L) ALTR
- DUAL BATTERY 210
- XL VALUE PACKAGE 395
- .CRUISE CONTROL

TOTAL VEHICLE & OPTIONS 43,680
 DESTINATION & DELIVERY 1,695
TOTAL MSRP \$45,375

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

Sale Price \$43,950.00
 Plus taxes, fees & fees
 (Cash)



CITY MPG
0
HIGHWAY MPG
0

Estimated Annual Fuel Cost: \$

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as _ have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Fax Transmittal

TO: AIT NAO boy

FROM: Lowell Wolfe

DATE: 4/7/21

NUMBER OF PAGES: 8

Comments: Thanks for the opportunity any question please don't hesitate to call me

[Signature]

410-251-7957

"We Sherr...wood like to earn your business!"

FAX 410-641-5781

P. 002/007

FAX No. 410 548 4610

APR/08/2021/THU 09:42 AM Sherwood Ford

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 09:03:30

==>

Dealer: F27561

Page: 1 of 2

2022 F-SERIES SD

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215
Ord PEP: 600A Cust/Flt Name: OCEAN PINES PO Number:

RETAIL

RETAIL

W2B F250 4X4 CREW/C \$41300

TRAILER TOW PKG

176" WHEELBASE

FLEET SPCL ADJ NC

Z1 OXFORD WHITE

FRT LICENSE BKT NC

A VNYL 40/20/40

17F XL DECOR PKG NC

S MEDIUM EARTH GR

10000# GVWR PKG

600A PREF EQUIP PKG

425 50 STATE EMISS NC

.XL TRIM

473 SNOW PLOW PREP 250

572 .DUAL ZONE EATC NC

512 SPARE TIRE/WHL2 NC

.AMFM/MP3/CLK

996 .6.2L EFI V8 ENG NC

TOTAL BASE AND OPTIONS 45200

44S 6-SPD AUTOMATIC NC

TOTAL 45200

YD8 .LT245 BSW AS 17

THIS IS NOT AN INVOICE

X37 3.73 REG AXLE NC

* MORE ORDER INFO NEXT PAGE *

90L PWR EQUIP GROUP 1125

F8=Next

JOB #1 BUILD

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07887

V1DP0231

2,6

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 09:04:06

==> p

Dealer: F27561

2022 F-SERIES SD

Page: 2 of 2

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215

Ord PEP: 600A Cust/Flt Name: OCEAN PINES PO Number:

RETAIL

RETAIL

52B BRAKE CONTROLLR \$270

THIS IS NOT AN INVOICE

TELE TT MIR-PWR
JACK

66S UPFITTER SWITCH 165

HS 200.00

67D 200/240 AMP ALT NC

96V XL VALUE PKG 395

*Kess - Special
Fleet disc. 10,200.00*

.CRUISE CONTROL
SP DLR ACCT ADJ
SP FLT ACCT CR
FUEL CHARGE

\$35,000.00

B4A NET INV FLT OPT NC

DEST AND DELIV 1695

*Plus - AWAY
TAX, TAG MODIES
due.*

TOTAL BASE AND OPTIONS 45200

TOTAL 45200

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07887

Note: quote good for 30 days

VTDPO231

2,7

P. 003/007
FAX No. 410 548 4610
APR/08/2021/THU 09:43 AM Sherwood Ford

KTP-002781 MD 9-NORMAL, NB, 102781, MA121 4906

ULC CERT CERT U R C
CERT CERT CERT TRD RAMP BUMP CAMP BOOK EXPL

1FT7W2B65 MEC80467 NB FEPL



Go Further

ford.com

VEHICLE DESCRIPTION

SUPER DUTY

ME **C80467**

2021 F250 SRW 4X4 CREW CAB
XL 160" WB STYLESIDE
6.2L EFI V-8 ENGINE
6-SPEED AUTOMATIC TRANS G

EXTERIOR OXFORD WHITE
INTERIOR MEDIUM EARTH GRAY VINYL

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- | | | | |
|--|---|---|---|
| <p>EXTERIOR</p> <ul style="list-style-type: none"> BOX RAIL/TAILGATE MOLDINGS DOOR HANDLES - BLACK HEADLAMPS - AUTOLAMP (ON/OFF) LOCKING REMOVABLE TAILGATE PICKUP BOX, TIE DOWN HOOKS -NA W/BOX DLT SPARE TIRE AND WHEEL LOCK -NA W/BOX DLT TOW HOOKS TRAILER SWAY CONTROL WIPERS- INTERMITTENT | <p>INTERIOR</p> <ul style="list-style-type: none"> 60/40 REAR BENCH W/FLIP-UP /FLIP-DOWN W/ HEAD RSTRNT AIR COND, MANUAL FRONT DRIVER SEAT-MANUAL LUMBAR OUTSIDE TEMP DISPLAY PARTICULATE AIR FILTER STEERING - TILT/TELESCOPIC WHEEL WITH AUDIO VINYL SUN VISORS | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> 4-WHEEL ANTILOCK BRAKE SYS FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM HILL START ASSIST JEWEL EFFECT HEADLAMPS MANUAL LOCKING HUBS MONO BEAM COIL SPRING FRT SUSPENSION W/STAB BAR MYKEY® REAR VIEW CAMERA NA W/BOX DLT | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> ADVANCETRAC® WITH RSC® AIRBAGS - SAFETY CANOPY® BELT-MINDER CHIME DRIVER/PASSENGER AIR BAGS SECURILOCK® ANTI-THEFT SYS SOS POST-CRASH ALERT SYS™ |
|--|---|---|---|

INCLUDED ON THIS VEHICLE	(MSRP)	(MSRP)
OPTIONAL EQUIPMENT/OTHER		
PREFERRED EQUIPMENT PKG.600A	NO CHARGE	
6-SPEED AUTOMATIC TRANS G	390.00	
3.73 ELECTRONIC-LOCKING AXLE	1,075.00	
POWER EQUIPMENT GROUP	NO CHARGE	
FRONT LICENSE PLATE BRACKET	445.00	
PLATFORM RUNNING BOARDS		
10000# GVWR PACKAGE	NO CHARGE	
50 STATE EMISSIONS	250.00	
SNOW PLOW PREP PACKAGE	NO CHARGE	
SPARE TIRE AND WHEEL	270.00	
TRAILER BRAKE CONTROLLER		
TELESCPNG TT MIRR-PWR/HTD JACK	NO CHARGE	
200AMP(6.2L)/240CMP(6.7L) ALTR		

PRICE INFORMATION

BASE PRICE	\$40,620.00
TOTAL OPTIONS/OTHER	2,430.00
TOTAL VEHICLE & OPTIONS/OTHER	43,050.00
DESTINATION & DELIVERY	1,695.00

California Air Resources Board

Flexible-Fuel Vehicle Gasoline-Ethanol (E85)

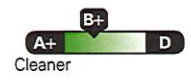
Environmental Performance

These ratings are not directly comparable to the U.S. EPA/DOT light-duty vehicle label ratings. For information on how to compare, please see www.arb.ca.gov/ep_label.

Protect the environment. Choose vehicles with **higher ratings**:

Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)



Using alternative fuels may change scores.

Vehicle emissions are a primary contributor to climate change and smog. Ratings are determined by the California Air Resources Board based on this vehicle's measured emissions.



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	★★★★★
----------------------	-------------------------	-------

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat Rear seat	Not Rated Not Rated
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Based on the risk of injury in a side impact.

Rollover ★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



For equipped vehicles, The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See In-vehicle Settings for connectivity options.

FordPass Connect service™ and FordPass App™ required for certain remote features (See App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology / cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Ford website for our privacy policy.



Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 1FME80467 2 48028

Mag 0 Data rates may apply. Text HELP for help

www.ford.com/help/privacy-terms/

RAMP ONE	RA03	RAIL ITEM #: 27-4052 O/T 2	Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance .
RAMP TWO			
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			MA121 N RB 2X 115 002781 01 12 21

TOTAL MSRP \$44,745.00





**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2022 Ford F550 Extended Cab 4WD
 FOR REPLACEMENT OF (if applicable) 2001 Ford F450 Dump (page # 82 line# 10.125
 RESERVE STUDY - PAGE # 82 LINE# 10.126 dump body BUDGET AMOUNT \$ 60,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, DE 19963 302-422-3300	\$53,964.00 + sales tax \$3237.85 + tag fee: \$100.00 Total \$57,301.85	(2698.15)	Hertrich gives government fleet direct pricing. Staff Recommended
Preston Auto Group 4313 Preston Road Preston, MD 21643 800-655-3764	\$71,500.00 + sales tax \$4290.00 + tag fee: \$100.00 Total \$75,890.00	15,890.00	
Safford Ford 1902 N. Salisbury Blvd Salisbury, MD 21801	\$70,495.80 + sales tax \$4229.75 + tag fee; \$100.00 Total \$74,825.55	14,825.55	

<u>[Signature]</u> DEPT. HEAD	<u>6/2/21</u> DATE	<u>[Signature]</u> GENERAL MANAGER	<u>6/10/21</u> DATE
<u>[Signature]</u> ACCOUNTING	<u>6/4/21</u> DATE	BOARD	DATE

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 20, 2021

Ocean Pines
239 Ocean Parkway
Berlin, MD 21811

I am pleased to provide a quote for a new 2022 Ford F550 truck priced per the Howard County Maryland Contract # 4400003197, and equipped as follows:

Vehicle	2022Ford F550 Extended Cab 4WD 192" WB 84" CA	
X5G		
99N/44G	7.3L V-8 Engine & 10 Speed Automatic Transmission	
Z1/AS	Oxford White Exterior & Medium Earth Gray Vinyl Interior	
660A	All Standard Equipment per PEP 660A XL Trim	
X8L	4.88 Limited Slip Axle	
90L	Power Equipment Group	
153	Front License Plate Bracket	
52B	Trailer Brake Controller	
473	Snow Plow Prep Pkg.	
18B	Running Boards	
512	Spare Tire and Wheel	
68M	Payload Plus Upgrade – 19,500lb GVWR	
86M Dual Batteries		
62R	Transmission PTO Provision	
43C	110V/400W Power Outlet	
43B/924	Rear Window Defroster	
	<p>RUGBY 11'3" 3-4 YARD ELIMINATOR LP DUMP BODY ****FOLD DOWN SIDES****:</p> <p>-----</p> <p>*12 GA GRADE 50 SIDES *10 GA SEAMLESS, ONE PIECE STEEL FLOOR *17" HIGH SIDES *23" TAILGATE HEIGHT *RADIUSSED SIDE AND TAILGATE BRACING *FULLY BOXED PERIMETER TAILGATE WITH TWO VERTICAL BRACES *LED OVAL RECESSED STOP/TURN/TAIL LIGHT ASSY IN REAR POSTS *LED MARKER LIGHTS *EASY LATCH (PATENTED) TAILGATE ACCESS *FOLD DOWN SIDES HAVE A CENTRALLY LOCATED QUICK RELEASE LEVER</p>	

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

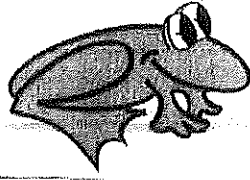
Fax: (302) 839-0555

	*5" STRUCTURAL LONG SILLS AND 3" I-BEAM CROSSMEMBERS ON 16" CENTERS *INSTALLED AND PAINTED BLACK	
	1/4 CABSHIELD FOR 2/3 & 3/4 YARD RUGBY DUMP BODY 15" D	
	RUGBY MODEL SR-4016ED DOUBLE ACTING ELECTRIC/HYDRAULIC HOIST CONTROLLER WILL BE LOOSE IN CAB WITH 2' LEAD CLASS 40 HOIST, 5.5" BORE, 16" STROKE, 2" DIAMETER ROD 8.5T CAPACITY 11' BODY 9.4T CAPACITY 12' BODY	
	ADD QUICK DISCONNECT PLUG TO DUMP CONTROL PENDANT ADD QUICK DISCONNECT RECEIVER INSIDE CAB AND ADD ADDITIONAL RECEIVER TO REAR OF CHASSIS - EXACT LOCATION TBD	
	MANUAL TARP AND ROLLER 8'-11' BODY	
	FULL PLATE RECEIVER TUBE WITH ICC BUMPER	
	PLUG, 7 PRONG FLAT TRAILER	
	2 BUYERS 6.5" OVAL AMBER LED STROBES IN REAR OF BODY	
	2 MAXXIMA AMBER LED STROBES IN FRONT GRILL	
	MOUNT FACTORY BACK UP CAMERA SUPPLIED LOOSE IN CAB OF TRUCK TO REAR OF THE BODY AND ATTACH HARNESS	
	DEJANA FABRICATED WHEEL CHOCK HOLDER LOCATION TBD	
	WHEEL CHOCK, HEAVY DUTY RUBBER WITH HANDLE	
	Price per Howard County Contract	\$56,687
	Discount per Contract	(\$1,223)
	Additional Government Concession	(\$1,500)
	Total for Vehicle and Dump Body	\$53,964

Please contact me with any questions, changes or to place an order. Thank you and I look forward to hearing from you.

Respectfully submitted,

Jim Blecki



PRESTON

Automotive Group

MAKE: FORD MODEL: 550 SUPER YEAR: 2020 COLOR: WHITE
VIN: 1FD0X5HT9LEE11651 LICENSE: STOCK NO.: 1284

KNAPHEIDE "I" PAK TOOL BOX 24"L X 55"H X 82"W

*INSTALLED AND PAINTED BLACK

"Price reflects Single-Stage Paint only . An incremental up-charge will be assessed on all Base Coat / Clear Coat applications"

RUGBY 9' 3-4 YARD ELIMINATOR LP DUMP BODY, 94" O.D. WIDTH:

*DOUBLE WALLED SIDES: 10 GA. INNER WALL AND 12 GA GRADE
50 OUTER WALL

*17" HIGH SIDES

*23" TAILGATE HEIGHT

*FULLY BOXED TOP RAIL

*FULLY BOXED PERIMETER TAILGATE WITH TWO VERTICAL BRACES

*LED OVAL RECESSED STOP/TURN/TAIL LIGHT ASSY IN REAR POSTS

*LED MARKER LIGHTS

*EASY LATCH (PATENTED) TAILGATE ACCESS

*5" STRUCTURAL LONG SILL

*3" I-BEAM CROSSMEMBERS ON 16" CENTERS

*INSTALLED AND PAINTED BLACK

Price Reflects Single-Stage Paint only. An incremental up-charge will be assessed for solid colors that can be painted single stage and an additional charge will be added on all Base Coat / Clear Coat applications

INCLUDED:

1/4 CABSHIELD FOR 2/3 & 3/4 YARD RUGBY DUMP BODY 15" D

RUGBY MODEL SR-4016ED DOUBLE ACTING ELECTRIC/HYDRAULIC HOIST
CONTROLLER WILL BE LOOSE IN CAB WITH 2' LEAD
CLASS 40 HOIST, 5.5" BORE, 16" STROKE, 2" DIAMETER ROD
10.6T CAPACITY 9' BODY

POWER UNIT CABLE FOR HOIST, XTRA/DOUBLE CAB, FORD, CHEVY, GMC

MANUAL TARP AND ROLLER WITH RATCHETING HANDLE AND REAR RETENTION BAR AND HOOKS
8'-11' BODY

FULL PLATE COMBO HITCH WITH 2 5/16" BALL AND ICC BUMPER
10 TON CAPACITY

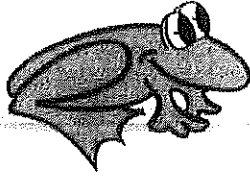
BACK UP ALARM 97DB

PLUG, 7 PRONG FLAT TRAILER - 2020 FORD

MOUNT FACTORY BACK UP CAMERA SUPPLIED LOOSE IN CAB
OF TRUCK TO REAR OF THE BODY AND ATTACH HARNESS

4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995

3764



PRESTON

Automotive Group

C002627

1171

DEALER 27C 547

VIN 1FDOX5HT9LEE11651

F559 4X4 SUPERCAB CHAS CAB	192	46660	00
2020 MODEL YEAR			
ZJ OXFORD WHITE			
AS MEDIUM EARTH GRAY VINYL			
PREFERRED EQUIPMENT PKG 660A			
XL TRIM			
572 AIR CONDITIONING -- CFC FREE			NC
AM/FM STEREO MP3/CLK			
99T 6.7L POWER STROKE V8 DIESEL	9325		00
44G 10-SPEED AUTOMATIC			NC
TGK 225/70R19.5G BSW MAX TRAC	215		00
X8L 4.88 RATIO LIMITED SLIP AXLE	360		00
90L POWER EQUIPMENT GROUP	915		00
TELESCPNG TT MIRR-POWR/HTD			
JOB #2 ORDER			
17F XL DECOR PACKAGE			NC
18B PLATFORM RUNNING BOARDS	445		00
LESS TIRE INFLATION MONITOR			
19500# GVWR PACKAGE			
41H ENGINE BLOCK HEATER	100		00
425 50 STATE EMISSIONS			NC
43C 110V/400W OUTLET	175		00
473 SNOW PLOW PACKAGE	250		00
51D SPARE TIRE AND WHEEL DELETE	85		00-
52B TRAILER BRAKE CONTROLLER	270		00
535 HIGH CAPACITY TRAILER TOW PKG	580		00
59H CENTER HIGH MOUNT STOP LAMP			NC
61J JACK	55		00
62R TRANS POWER TAKE-OFF PROVISION			NC
65Z 40 GAL AFT OF AXLE FUEL TNK			NC
67B 397 AMP ALTERNATOR	115		00
68M PAYLOAD PLUS PACKAGE UPGRADE	1155		00
942 DAYTIME RUNNING LIGHTS	45		00
96V XL VALUE PACKAGE	395		00
CRUISE CONTROL			
TOTAL OPTIONS/OTHER	14315		00
TOTAL VEHICLE & OPTIONS/OTHER	60975		00
DESTINATION & DELIVERY	1695		00
TOTAL FOR VEHICLE		62670	00

Sale Price \$ 71,500.00
Plus taxes, tags & fees

FUEL CHARGE			
SHIPPING WEIGHT	7978 LBS.		
TOTAL		62670	00
Body MSRP		15634	00

Total MSRP \$ 77,704.00

Preston Ford Lincoln
4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995

Fax Transmittal

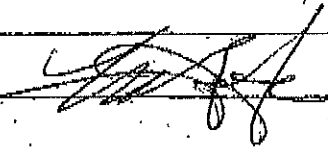
TO: ATT N Aobey

FROM: Lowell Hoyle

DATE: 4/7/21

NUMBER OF PAGES: 8

Comments: Thanks for the opportunity any questions please don't hesitate to call me



410-251-7957

"We Sherwood like to earn your business!"

FAX 410-641-5181

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 08:58:08

==>

Dealer: F27561

2022 F-SERIES SD

Page: 1 of 2

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215

Ord PEP: 660A Cust/Fit Name: OCEAN PINES PO Number:

RETAIL

RETAIL

X5H F550 4X4 S/C CC \$47150

FLEET SPCL ADJ NC

168" WHEELBASE

FRT LICENSE BKT NC

Z1 OXFORD WHITE

17F XL DECOR PKG NC

A VNYL 40/20/40

TPMS DELETE

S MEDIUM EARTH GR

18000# GVWR PKG

660A PREF EQUIP PKG

425 50 STATE EMISS NC

.XL TRIM

43C 110V/400W OUTLT 175

572 .DUAL ZONE EATC NC

473 SNOW PLOW PREP 250

.AMFM/MP3/CLK

99T 6.7L V8 DIESEL 9325

TOTAL BASE AND OPTIONS 61720

44G 10-SPD AUTOMATC NC

TOTAL 61720

TGJ 225 BSW AP 19.5

THIS IS NOT AN INVOICE

X4L 4.30 LTD SLIP 360

* MORE ORDER INFO NEXT PAGE *

90L PWR EQUIP GROUP 915

F8=Next

TELE TT MIR-PWR

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07887

V1DP0231

2,6

P. 004/007
FAX No. 410 548 4610
Sherwood Ford
APR/08/2021/THU 09:43 AM

P. 005/007

FAX No. 410 548 4610

Sherwood Ford

APR/08/2021/THU 09:43 AM

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 08:58:19

==>

Dealer: F27561

Page: 2 of 2

2022 F-SERIES SD

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215

Ord PEP: 660A Cust/Flt Name: OCEAN PINES PO Number:

RETAIL

RETAIL

52B BRAKE CONTROLLR \$270

535 HI CAP TRLR TOW 580

62R TRANS PTO PROV NC

63A UTLTY LIGHT SYS 180

65Z AFT AXLE TANK NC

67B 397 AMP ALTRNTR 115

67P XTR HD SUS FRNT 285

942 DAY RUNNING LTS 45

96V XL VALUE PKG 395

.CRUISE CONTROL

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1695

F1=Help

F2=Return to Order

F7=Prev

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

Plus ANY TAX, TAG

Money due -

QC07887

Note: Great Deal For 30 days

30 days

V1DP0231

2.6

TOTAL BASE AND OPTIONS 61720
TOTAL 61720
THIS IS NOT AN INVOICE

61720.00
+ REAR CAMERA 495.00
+ special Reading 16995.00
Dump Body - Prev
Spec
Special Fleet 79210.00
Disc - 8714.00
your Price \$70495.80

Bill To: SAFFORD FORD

Description: 9' MARAUDER
End User: OCEAN PINES MD

Customer #: 862147
1902 N SALISBURY BLVD
SALISBURY, MD 21801

Ship To: SAFFORD FORD
1902 N SALISBURY BLVD
SALISBURY, MD 21801

Contact:
Phone: 410-749-1301
Fax:
Email:
Terms: N30

Contact:
Phone: 410-749-1301

Total Units: 1
Quote valid until: 4/14/2021
Entered By: JEFF VANDEMOTTER
Upfit Branch: BOWMANVILLE, PA
Lead Time: 16-18 WEEKS APPROX
Customer PO:
Chassis Location: DEALER DROP SHIP

RFQ/Spec#:

Ship Via: DELIVER - LOCAL

Dealer Code:

CUSTOMER SUPPLIED CHASSIS: ANY MODIFICATION(S) REQUIRED DUE TO UNSPECIFIED EQUIPMENT, OPTIONS OR CONFIGURATIONS ORDERED FROM THE OEM AND NOT PROVIDED TO RTE AT THE TIME OF ORDER WILL BE THE FINANCIAL RESPONSIBILITY OF THE CUSTOMER AND MAY RESULT IN INCREASED LEAD TIME.

Make:	FORD	Vehicle Code:	X5H-F550-26	CA:	60.0	Engine Type:	DIESEL
Model:	F-550	Cab Type:	EXTENDED	WB:	188.0	Engine Model:	
Year:	2022	Single/Dual RW:	DRW	Drive:	4X4	Fuel Tanks:	
G/VWR:	19500	Paint Code/Color:		Desc:	CHASSIS CAB		
VIN:				FO:			

ITEM	QUANTITY	UOM	DESCRIPTION
1	1	EA	FURNISH AND INSTALL
1	1	EA	PRICES & EQUIPMENT QUOTED ARE SUBJECT TO CHANGE BASED ON OEM MODEL YEAR VEHICLE MODIFICATIONS, EQUIPMENT AVAILABILITY, PRODUCT FITMENT AND ANY COMMODITY SURCHARGES IN EFFECT AT TIME OF ORDER.
1	1	EA	QUOTE IS BASED ON CHASSIS HAVING A CLEAR FRAME AND EQUIPPED WITH (1) OEM STANDARD REAR MOUNT FUEL TANK (GAS OR DIESEL), UNLESS OTHERWISE NOTED.
1	1	EA	READING MD92 CC - 9' 2/4 YD STEEL DUMP BODY. 9' L X 96" OD (87 3/8" ID). FLOOR - TWO PIECE FULLY WELDED - 10 GA STEEL. SIDES - 16" H 12 GA/10 GA WITH ANGLED SIDE BRACES. BOARD POCKETS - FULL HEIGHT (FRONT) - 6" (BACK). TAILGATE - 22" H, 12 GA DOUBLE WALL, SINGLE LEVER. INCLUDES COAL CHUTE. FRONT BULKHEAD - 12 GA FULL HEIGHT WITH WINDOW. 20" CAB SHIELD - 12 GA INTEGRAL WITH FRONT BLK. ELECTRIC DOUBLE ACTING HOIST - SINGLE CYLINDER, CLASS C - 8 TON CAPACITY, 45 DEG LIFT ANGLE. RECESSED LED TAIL LIGHTS - REAR CORNER POSTS. LICENSE PLATE LIGHT & RECESSED OVAL BACK-UP LIGHTS INSTALLED IN REAR APRON. ALL NECESSARY MARKER LIGHTS & REFLECTORS (LED). THREE (3) YEAR LIMITED WARRANTY. PAINTED BLACK.
1	1	EA	QUOTE INCLUDES STEEL SURCHARGE, (\$453.00)

ITEM	QUANT/UOM	DESCRIPTION	PRICE EACH	AMOUNT
1	1 EA	BODY UP INDICATOR LIGHT.		
1	1 EA	BUYER #BA0972 - LOW FREQUENCY BACK-UP ALARM - 97dB.		
1	1 EA	UPGRADE FROM ELECTRIC/HYDRAULIC TO PTO/HYDRAULIC DRIVEN HOIST. FOR HOIST BODY OPERATION ONLY. INCLUDES PTO & PUMP, 15 GAL RESERVOIR, VALVE BANK & SIGHT GAUGE. PLEASE NOTE - CHASSIS MUST BE EQUIPPED WITH OEM PTO PROVISION.		
1	1 EA	INSTALL FORD PROVIDED LOCKOUT KIT TO REDUCE DOOR OPENING ANGLE FROM 180 TO 90 DEGREES.		
1	1 EA	MANUAL MESH ROLLER TARP, WITH TENSION BAR AND DRAG LINE. (NOT ASPHALT COMPATIBLE.)		
1	1 EA	HITCH PLATE - 1/2" - WITH 2-POSITION HOLES & TWO (2) 5/8" FORGED D-RINGS - 20,000# MGTW - PC BLACK. INCLUDES ICC BUMPER PROTECTION.		
1	1 EA	BUYER'S BH102516 - 2 5/16" BALL/PINTLE COMBO HITCH. 20,000# M.G.T.W. - 4,000# M.V.L. - PC BLACK.		
1	1 EA	CURT #58150 7-WAY (FLAT PIN) TRAILER RECEPTACLE AND SERVICE BODY MOUNTING-BRACKET.		
1	1 EA	ONE (1) PAIR PLAIN (NO LOGO) MUDFLAPS.		
1	1 EA	GENERATE CERTIFICATION/ALTERATION LABEL AND/OR COMPLETE THE MSO WHEN APPLICABLE.		
1	1 EA	GENERATE A WEIGHT SLIP FOR COMPLETED UNIT.		
1	1 EA	DELIVER COMPLETED UNIT VIA LOCAL TRANSPORT.		

16,995.00

Quote Total does not include any applicable taxes or transportation charges unless specifically noted herein.

The following items are optional:

Be sure to check the options desired when signing the quotation to include them with the order.

ITEM	QUANT/UOM	DESCRIPTION	PRICE EACH
2	1 EA	ONE (1) BUYERS 36" - 14 GA STEEL UNDERBODY BOX. 18" H X 18" D X 36" L, WITH 12 GA STEEL DROP DOWN DOOR WITH SS T-HANDLE LATCH. POWDER COAT BLACK. INSTALL C/S FRONT OF BODY.	\$540.00
3	1 EA	INSTALL BACK UP CAMERA IF PROVIDED BY OEM. TEST TO FMVSS III REQUIREMENTS.	\$49.00

Notes:





**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2022 Ford F550 Extended Cab 4WD
 FOR REPLACEMENT OF (if applicable) 2008 Ford F550 Dump Truck
 RESERVE STUDY - PAGE # 181 LINE# 6.040 BUDGET AMOUNT \$ 60,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, DE 19963 302-422-3300	\$53,964.00 ✓ + sales tax \$3237.85 +tag fee; \$100.00 Total \$57,301.85	(2698.15)	Hertrich gives government fleet direct pricing. Staff Recommended
Preston Auto Group 4313 Preston Road Preston, MD 21643 800-655-3764	\$71,500.00 + sales tax \$4290.00 +tag fee: 100.00 Total \$75,890.00	+15,890.00	
Safford Ford 1902 N. Salisbury Blvd Salisbury, MD 21801	\$70,495.80 + sales tax \$4229.75 + tag fee: \$100.00 Total \$74,825.55	+14,825.55	

	<u>6/2/21</u>	<u>APPROVAL</u> 	
DEPT. HEAD	DATE	GENERAL MANAGER	DATE
	<u>6/2/21</u>		
ACCOUNTING	DATE	BOARD	DATE

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 20, 2021

Ocean Pines
239 Ocean Parkway
Berlin, MD 21811

I am pleased to provide a quote for a new 2022 Ford F550 truck priced per the Howard County Maryland Contract # 4400003197, and equipped as follows:

Vehicle	2022Ford F550 Extended Cab 4WD 192" WB 84" CA	
X5G		
99N/44G	7.3L V-8 Engine & 10 Speed Automatic Transmission	
Z1/AS	Oxford White Exterior & Medium Earth Gray Vinyl Interior	
660A	All Standard Equipment per PEP 660A XL Trim	
X8L	4.88 Limited Slip Axle	
90L	Power Equipment Group	
153	Front License Plate Bracket	
52B	Trailer Brake Controller	
473	Snow Plow Prep Pkg.	
18B	Running Boards	
512	Spare Tire and Wheel	
68M	Payload Plus Upgrade – 19,500lb GVWR	
86M Dual Batteries		
62R	Transmission PTO Provision	
43C	110V/400W Power Outlet	
43B/924	Rear Window Defroster	
	<p>RUGBY 11'3" 3-4 YARD ELIMINATOR LP DUMP BODY ****FOLD DOWN SIDES****:</p> <p>-----</p> <p>*12 GA GRADE 50 SIDES *10 GA SEAMLESS, ONE PIECE STEEL FLOOR *17" HIGH SIDES *23" TAILGATE HEIGHT *RADIUSSED SIDE AND TAILGATE BRACING *FULLY BOXED PERIMETER TAILGATE WITH TWO VERTICAL BRACES *LED OVAL RECESSED STOP/TURN/TAIL LIGHT ASSY IN REAR POSTS *LED MARKER LIGHTS *EASY LATCH (PATENTED) TAILGATE ACCESS *FOLD DOWN SIDES HAVE A CENTRALLY LOCATED QUICK RELEASE LEVER</p>	

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

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Fax: (302) 839-0555

	*5" STRUCTURAL LONG SILLS AND 3" I-BEAM CROSSMEMBERS ON 16" CENTERS *INSTALLED AND PAINTED BLACK	
	1/4 CABSHIELD FOR 2/3 & 3/4 YARD RUGBY DUMP BODY 15" D	
	RUGBY MODEL SR-4016ED DOUBLE ACTING ELECTRIC/HYDRAULIC HOIST CONTROLLER WILL BE LOOSE IN CAB WITH 2' LEAD CLASS 40 HOIST, 5.5" BORE, 16" STROKE, 2" DIAMETER ROD 8.5T CAPACITY 11' BODY 9.4T CAPACITY 12' BODY	
	ADD QUICK DISCONNECT PLUG TO DUMP CONTROL PENDANT ADD QUICK DISCONNECT RECEIVER INSIDE CAB AND ADD ADDITIONAL RECEIVER TO REAR OF CHASSIS - EXACT LOCATION TBD	
	MANUAL TARP AND ROLLER 8'-11' BODY	
	FULL PLATE RECEIVER TUBE WITH ICC BUMPER	
	PLUG, 7 PRONG FLAT TRAILER	
	2 BUYERS 6.5" OVAL AMBER LED STROBES IN REAR OF BODY	
	2 MAXXIMA AMBER LED STROBES IN FRONT GRILL	
	MOUNT FACTORY BACK UP CAMERA SUPPLIED LOOSE IN CAB OF TRUCK TO REAR OF THE BODY AND ATTACH HARNESS	
	DEJANA FABRICATED WHEEL CHOCK HOLDER LOCATION TBD	
	WHEEL CHOCK, HEAVY DUTY RUBBER WITH HANDLE	
	Price per Howard County Contract	\$56,687
	Discount per Contract	(\$1,223)
	Additional Government Concession	(\$1,500)
	Total for Vehicle and Dump Body	\$53,964

Please contact me with any questions, changes or to place an order. Thank you and I look forward to hearing from you.

Respectfully submitted,

Jim Blecki



PRESTON

Automotive Group

MAKE: FORD MODEL: 550 SUPER YEAR: 2020 COLOR: WHITE
VIN: 1FDOX5HT0LEE52346 LICENSE: STOCK NO.: 1281

RUGBY 11' 3-4 YARD ELIMINATOR LP DUMP BODY, 94" O.D. WIDTH

- *SIDES DOUBLE WALLED: 10 GA INNER WALL AND 12 GA GRADE
50 OUTER WALL
- *10 GA SEAMLESS, ONE PIECE, STEEL FLOOR
- *17" HIGH SIDES
- *23" TAILGATE HEIGHT
- *RADIUSED SIDE AND TAILGATE BRACING
- *FULLY BOXED PERIMETER TAILGATE WITH TWO VERTICAL BRACES
- *LED OVAL RECESSED STOP/TURN/TAIL LIGHT ASSY IN REAR POSTS
- *LED MARKER LIGHTS
- *EASY LATCH (PATENTED) TAILGATE ACCESS
- *5" STRUCTURAL LONG SILLS
- *3" I-BEAM CROSSMEMBERS ON 16" CENTERS
- *INSTALLED AND PAINTED BLACK

Price Reflects Single-Stage Paint only. An incremental up-charge will be assessed for solid colors that can be painted single stage and an additional charge will be added on all Base Coat / Clear Coat applications

INCLUDED:

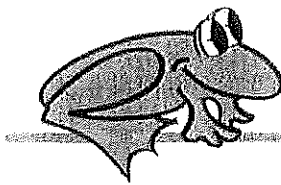
- 1/4 CABSHIELD FOR 2/3 & 3/4 YARD RUGBY DUMP BODY 15" D
- RUGBY MODEL SR-4016ED DOUBLE ACTING ELECTRIC/HYDRAULIC HOIST
CONTROLLER WILL BE LOOSE IN CAB WITH 2' LEAD
- CLASS 40 HOIST, 5.5" BORE, 16" STROKE, 2" DIAMETER ROD
- 8.5T CAPACITY 11' BODY
- 9.4T CAPACITY 12' BODY

MANUAL TARP AND ROLLER WITH RATCHETING HANDLE AND REAR RETENTION BAR AND HOOKS
8'-11' BODY

- FULL PLATE COMBO HITCH WITH 2 5/16" BALL AND ICC BUMPER
- 10 TON CAPACITY
- (1) 48" X 18" X 18" STEEL UNDERBODY TOOLBOX MOUNTED ON THE CURB SIDE
- BACK UP ALARM 97DB
- PLUG, 7 PRONG FLAT TRAILER
- MUD FLAP ANTI-SAIL BRACKET GALVANIZED (1 PAIR)

DELIVERY TO DEALERSHIP

Preston Ford Lincoln
4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995



PRESTON

Automotive Group

C002623

4177

DEALER PR 500

WFO 0100Z5HT0LSE0300

	F559 4X4 SUPERCAB CHAS CAB/192 46660	00
	2020 MODEL YEAR	
Z1	OXFORD WHITE	
AS	MEDIUM EARTH GRAY VINYL PREFERRED EQUIPMENT PKG.660A .XL TRIM	
572	.AIR CONDITIONING -- CFC FREE .AM/FM STEREO MP3/CLK	NC
99T	6.7L POWER STROKE V8 DIESEL	9325 00
44G	10-SPEED AUTOMATIC	NC
TGK	225/70R19.5G BSW MAX TRAC	215 00
X8L	4.88 RATIO LIMITED SLIP AXLE	360 00
90L	POWER EQUIPMENT GROUP TELESCPNG TT MIRR-POWR/HTD JOB #2 ORDER	915 00
17F	XL DECOR PACKAGE	NC
18B	PLATFORM RUNNING BOARDS LESS TIRE INFLATION MONITOR 19500# GVWR PACKAGE	445 00
41H	ENGINE BLOCK HEATER	100 00
425	50 STATE EMISSIONS	NC
43C	110V/400W OUTLET	175 00
473	SNOW PLOW PACKAGE	250 00
51D	SPARE TIRE AND WHEEL DELETE	85 00-
52B	TRAILER BRAKE CONTROLLER	270 00
535	HIGH CAPACITY TRAILER TOW PKG	580 00
59H	CENTER HIGH MOUNT STOP LAMP	NC
61J	JACK	55 00
62R	TRANS POWER TAKE-OFF PROVISION	NC
65Z	40 GAL AFT OF AXLE FUEL TNK	NC
67B	397 AMP ALTERNATOR	115 00
68M	PAYLOAD PLUS PACKAGE UPGRADE	1155 00
942	DAYTIME RUNNING LIGHTS	45 00
96V	XL VALUE PACKAGE .CRUISE CONTROL	395 00
	TOTAL OPTIONS/OTHER	14315 00
	TOTAL VEHICLE & OPTIONS/OTHER	60975 00
	DESTINATION & DELIVERY	1695 00
	TOTAL FOR VEHICLE	62670 00
	FUEL CHARGE	
	SHIPPING WEIGHT 7978 LBS.	
	TOTAL	62670 00
	Body mssp	3174 00

Sale Price \$69,500.00
Plus taxes, tags & fees

Total mssp \$75844.00

Preston Ford Lincoln
4313 Preston Road • Hurlock, MD 21643
Phone (800) 655-FROG • Fax (410) 673-1995

Fax Transmittal

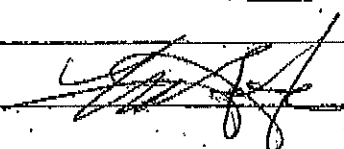
TO: AIT N Aobey

FROM: Lowell Wolfe

DATE: 4/7/21

NUMBER OF PAGES: 8

Comments: Thanks for the opportunity any questions please don't hesitate to call me



410-251-7957

"We Sherwood like to earn your business!"

3/22/2021

IMS2 CNGP530 VEHICLE ORDER CON

VEHICLE ORDER CONFIRMATION

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 08:58:08

Dealer: F27561

Page: 1 of 2

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215
Ord PEP: 660A Cust/Flt Name: OCEAN PINES PO Number:

2022 F-SERIES SD

RETAIL

RETAIL

X5H F550 4X4 S/C CC \$47150

FLEET SPCL ADJ NC

168" WHEELBASE

FRT LICENSE BKT NC

Z1 OXFORD WHITE

17F XL DECOR PKG NC

A VNYL 40/20/40

TPMS DELETE

S MEDIUM EARTH GR

18000# GWR PKG

660A PREF EQUIP PKG

425 50 STATE EMISS NC

.XL TRIM

43C 110V/400W OUTLT 175

572 .DUAL ZONE EATC NC

473 SNOW PLOW PREP 250

.AMFM/MP3/CLK

99T 6.7L V8 DIESEL 9325

TOTAL BASE AND OPTIONS 61720

44G 10-SPD AUTOMATC NC

TOTAL 61720

TGJ 225 BSW AP 19.5

THIS IS NOT AN INVOICE

X4L 4.30 LTD SLIP 360

* MORE ORDER INFO NEXT PAGE *

90L PWR EQUIP GROUP 915

F8=Next

TELE TT MIR-PWR

F3/F12=Veh Ord Menu

F1=Help

F2=Return to Order

F4=Submit

F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07887

V1DP0231

2,6

P. 004/007

FAX No. 410 548 4610

Sherwood Ford

APR/08/2021/THU 09:43 AM

P. 005/007
FAX No. 410 548 4610
APR/08/2021/THU 09:43 AM Sherwood Ford

CNGP530 VEHICLE ORDER CONFIRMATION 03/22/21 08:58:19
==> Dealer: F27561

2022 F-SERIES SD

Page: 2 of 2

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215
Ord PEP: 660A Cust/Flt Name: OCEAN PINES PO Number:

	RETAIL	
52B	BRAKE CONTROLLR	\$270
535	HI CAP TRLR TOW	580
62R	TRANS PTO PROV	NC
63A	UTLTY LIGHT SYS	160
65Z	AFT AXLE TANK	NC
67B	397 AMP ALTRNTR	115
67P	XTR HD SUS FRNT	285
942	DAY RUNNING LTS	45
96V	XL VALUE PKG	395
	.CRUISE CONTROL	
	SP DLR ACCT ADJ	
	SP FLT ACCT CR	
	FUEL CHARGE	
B4A	NET INV FLT OPT	NC
	DEST AND DELIV	1695

	RETAIL	
	TOTAL BASE AND OPTIONS	61720
	TOTAL	61720
	THIS IS NOT AN INVOICE	
		<u>61720.00</u>
	+ REAR CAMERA	495.00
	+ special Reading	16995.00
	Dump Body - 1 Dr.	
	Spec	
		<u>79210.00</u>
	Special Fleet Disc.	- 8714.00
	your Price	<u>\$70495.80</u>

F1=Help F2=Return to Order F7=Prev F3/F12=Veh Ord Menu
F4=Submit F5=Add to Library
S099 - PRESS F4 TO SUBMIT

Note quite good For 30 days

Plus any TAX, TAG
money due - QC07887

V1DP0231 2.6

Bill To: SAFFORD FORD

Description: 9' MARAUDER
End User: OCEAN PINES MD

Customer #: 862147
1902 N SALISBURY BLVD
SALISBURY, MD 21801

Ship To: SAFFORD FORD
1902 N SALISBURY BLVD
SALISBURY, MD 21801

Contact:
Phone: 410-749-1301
Fax:
Email:
Terms: N30

Contact:
Phone: 410-749-1301

Total Units: 1
Quote valid until: 4/14/2021
Entered By: JEFF VANDEMOTTER
Upfit Branch: BOWMANVILLE, PA
Lead Time: 16-18 WEEKS APPROX
Customer PO:
Chassis Location: DEALER DROP SHIP

RFQ/Spec#:

Ship Via: DELIVER - LOCAL

Dealer Code:

CUSTOMER SUPPLIED CHASSIS: ANY MODIFICATION(S) REQUIRED DUE TO UNSPECIFIED EQUIPMENT, OPTIONS OR CONFIGURATIONS ORDERED FROM THE OEM AND NOT PROVIDED TO RTE AT THE TIME OF ORDER WILL BE THE FINANCIAL RESPONSIBILITY OF THE CUSTOMER AND MAY RESULT IN INCREASED LEAD TIME.

Make:	FORD	Vehicle Code:	XSH-F550-26	CA:	60.0	Engine Type:	DIESEL
Model:	F-550	Cab Type:	EXTENDED	WB:	168.0	Engine Model:	
Year:	2022	Single/Dual RW:	DRW	Drive:	4X4	Fuel Tanks:	
GVWR:	19500	Paint Code/Color:		Desc:	CHASSIS CAB		
VIN:				FO:			

ITEM	QUANT	UOM	DESCRIPTION
1	1	EA	FURNISH AND INSTALL
1	1	EA	PRICES & EQUIPMENT QUOTED ARE SUBJECT TO CHANGE BASED ON OEM MODEL YEAR VEHICLE MODIFICATIONS, EQUIPMENT AVAILABILITY, PRODUCT FITMENT AND ANY COMMODITY SURCHARGES IN EFFECT AT TIME OF ORDER.
1	1	EA	QUOTE IS BASED ON CHASSIS HAVING A CLEAR FRAME AND EQUIPPED WITH (1) OEM STANDARD REAR MOUNT FUEL TANK (GAS OR DIESEL), UNLESS OTHERWISE NOTED.
1	1	EA	READING MD92 CC - 9' 2/4 YD STEEL DUMP BODY. 9' L X 96" OD (87 3/8" ID) FLOOR - TWO PIECE FULLY WELDED - 10 GA STEEL. SIDES - 16" H 12 GA/10 GA WITH ANGLED SIDE BRACES. BOARD POCKETS - FULL HEIGHT (FRONT) - 6" (BACK). TAILGATE - 22" H, 12 GA DOUBLE WALL, SINGLE LEVER. INCLUDES COAL CHUTE. FRONT BULKHEAD - 12 GA FULL HEIGHT WITH WINDOW. 20" CAB SHIELD - 12 GA INTEGRAL WITH FRONT BLK. ELECTRIC DOUBLE ACTING HOIST - SINGLE CYLINDER, CLASS C - 8 TON CAPACITY, 45 DEG LIFT ANGLE. RECESSED LED TAIL LIGHTS - REAR CORNER POSTS. LICENSE PLATE LIGHT & RECESSED OVAL BACK-UP LIGHTS INSTALLED IN REAR APRON. ALL NECESSARY MARKER LIGHTS & REFLECTORS (LED). THREE (3) YEAR LIMITED WARRANTY. PAINTED BLACK.
1	1	EA	QUOTE INCLUDES STEEL SURCHARGE. (\$453.00)

ITEM	QUANT/UOM	DESCRIPTION	PRICE EACH	AMOUNT
1	1 EA	BODY UP INDICATOR LIGHT.		
1	1 EA	BUYP #BA0972 - LOW FREQUENCY BACK-UP ALARM - 97dB.		
1	1 EA	UPGRADE FROM ELECTRIC/HYDRAULIC TO PTO/HYDRAULIC DRIVEN HOIST. FOR HOIST BODY OPERATION ONLY. INCLUDES PTO & PUMP, 15 GAL RESERVOIR, VALVE BANK & SIGHT GAUGE. PLEASE NOTE - CHASSIS MUST BE EQUIPPED WITH OEM PTO PROVISION.		
1	1 EA	INSTALL FORD PROVIDED LOCKOUT KIT TO REDUCE DOOR OPENING ANGLE FROM 180 TO 90 DEGREES.		
1	1 EA	MANUAL MESH ROLLER TARP, WITH TENSION BAR AND DRAG LINE. (NOT ASPHALT COMPATIBLE.)		
1	1 EA	HITCH PLATE - 1/2" - WITH 2-POSITION HOLES & TWO (2) 5/8" FORGED D-RINGS - 20,000# MGTW - PC BLACK. INCLUDES ICC BUMPER PROTECTION.		
1	1 EA	BUYER'S BH102516 - 2 5/16" BALL/PINTLE COMBO HITCH. 20,000# M.G.T.W. - 4,000# M.V.L. - PC BLACK.		
1	1 EA	CURT #58150 7-WAY (FLAT PIN) TRAILER RECEPTACLE AND SERVICE BODY MOUNTING BRACKET.		
1	1 EA	ONE (1) PAIR PLAIN (NO LOGO) MUDFLAPS.		
1	1 EA	GENERATE CERTIFICATION/ALTERATION LABEL AND/OR COMPLETE THE MSO WHEN APPLICABLE.		
1	1 EA	GENERATE A WEIGHT SLIP FOR COMPLETED UNIT.		
1	1 EA	DELIVER COMPLETED UNIT VIA LOCAL TRANSPORT.		

16,995.00

Quote Total does not include any applicable taxes or transportation charges unless specifically noted herein.

The following items are optional:

Be sure to check the options desired when signing the quotation to include them with the order.

ITEM	QUANT/UOM	DESCRIPTION	PRICE EACH
2	1 EA	ONE (1) BUYERS 36" - 14 GA STEEL UNDERBODY BOX. 18" H X 18" D X 36" L, WITH 12 GA STEEL DROP DOWN DOOR WITH SS T-HANDLE LATCH. POWDER COAT BLACK. INSTALL C/S FRONT OF BODY.	\$540.00
3	1 EA	INSTALL BACK UP CAMERA IF PROVIDED BY OEM. TEST TO FMVSS III REQUIREMENTS.	\$49.00

Notes:








**OCEAN PINES ASSOCIATION, INC.
 BID REQUEST FORM**

DEPARTMENT Public Works DATE May 12, 2021
 ITEM DESCRIPTION 2022 Ford F250 Crewcab 4WD Truck
 FOR REPLACEMENT OF (if applicable) 2008 Ford F250 Truck
 RESERVE STUDY - PAGE # 180 LINE# 6.003 BUDGET AMOUNT \$ 40,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Hertrich Fleet Services 1427 Bay Road Milford, DE 19966 302-422-3300	\$34,388.00 +sales tax \$2063.29 + tag fee \$100.00 Total \$36,551.29	-3448.71	Hertrich gives government fleet direct pricing. Staff Recommend
Preston Auto Group 4313 Preston Road Preston, MD 21643 800-655-3764	\$43,950.00 +sales tax \$2637.00 +tag fee \$100.00 Total \$46,687.00	+6,687.00	
Stafford Ford 1902 N. Salisbury Blvd Salisbury, MD 21801	\$35,000.00 + sales tax \$2100.00 + tag fee \$100.00 Total \$37,200.00	-2800.00	

 DEPT. HEAD	<u>6/2/21</u> DATE	APPROVAL  GENERAL MANAGER	<u>6/9/21</u> DATE
 ACCOUNTING	<u>6/7/21</u> DATE	BOARD	DATE

*Please limit 1 item per sheet

HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

April 20, 2021

Ocean Pines
239 Ocean Parkway
Berlin, MD 21811

We are pleased to provide this quote for a 2022 Ford F250 Crew Cab truck, priced per Howard County Contract #4400003197, and equipped as follows:

Code	Description	Amount
W2B	2022 F250 Crew Cab 4WD – 6'75 ft. Bed – 160" WB	
600A	All Standard Equipment per PEP 600A – XL Trim	
996/44S	6.2 L V8 Gas Engine & 6 Speed Automatic Transmission	
Z1/AS	Oxford White Exterior & Medium Earth Gray Vinyl 40/20/40 Bench Seat	
90L	POWER WINDOWS, LOCKS, MIRRORS & KEY FOBS (2) FOR EXTENDED & CREW CAB	
66S	Up Fitter Switches (6)	
X3E	3.73 E Locking Rear Axle	
67D	200 Amp Alternator	
473	Snow Plow Prep Pkg.	
66L	LED Box Light	
85S	Tough Bed Spray In Bed Liner	
18B	Black Platform Running Boards	
86M	Dual Batteries – Recommended with Snow Plow Prep Pkg.	
	Price for truck per Howard County Contract	\$40,611
	Discount per Contract	(\$1,223)
	Additional Government Concession	(\$5,000)
	Total for Truck	\$34,388
	Total for 2 Trucks	\$68,776

Please Contact me with any questions or to place an order

Jim Blecki - jblecki@hertrichfleet.com

800-698-9825



Printed on a window sticker. This sticker is for informational purposes only. It does not constitute an offer. Actual vehicle features may vary.

This information is based on an actual window sticker. It is not a contract. Actual vehicle features may vary.

Vehicle Description

F-SERIES 2021 F250 4X4 CREW/C
SD 6.2L EFI V-8 ENGINE
 6-SPEED AUTOMATIC TRANS G

VIN 1FT7W2B6XME D38766

Exterior
 OXFORD WHITE
Interior
 MEDIUM EARTH GRAY VINYL 40/20/40 SEATS

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . DOOR HANDLES - BLACK (ON/OFF)
- . PICKUP BOX, TIE DOWN HOOKS
- . SPARE TIRE AND WHEEL LOCK
- . TOW HOOKS
- . WIPERS- INTERMITTENT

INTERIOR

- . FLIP-DOWN W/ HEAD RSTRNT
- . DRIVER SEAT-MANUAL LUMBAR
- . PARTICULATE AIR FILTER
- . WHEEL WITH AUDIO

FUNCTIONAL

- . FORDPASS CONNECT 4GWI-FI
- . HILL START ASSIST
- . MANUAL LOCKING HUBS
- . SUSPENSION W/STAB BAR
- . REAR VIEW CAMERA

SAFETY/SECURITY

- . AIRBAGS - SAFETY CANOPY®
- . DRIVER/PASSENGER AIR BAGS
- . SOS POST-CRASH ALERT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN
- . 5YR/100,000 DIESEL ENGINE

- . BOX RAIL/TAILGATE MOLDINGS
- . HEADLAMPS - AUTOLAMP
- . LOCKING REMOVABLE TAILGATE
- . -NA W/BOX DLT
- . -NA W/BOX DLT
- . TRAILER SWAY CONTROL
- . 60/40 REAR BENCH W/FLIP-UP
- . AIR COND, MANUAL FRONT
- . OUTSIDE TEMP DISPLAY
- . STEERING - TILT/TELESCOPIC
- . VINYL SUN VISORS
- . 4-WHEEL ANTILOCK BRAKE SYS
- . HOTSPOT TELEMATICS MODEM
- . JEWEL EFFECT HEADLAMPS
- . MONO BEAM COIL SPRING FRT
- . MYKEY®
- . NA W/BOX DLT
- . ADVANCETRAC® WITH RSC®
- . BELT-MINDER CHIME
- . SECURILOCK® ANTI-THEFT SYS
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE PRICE MSRP \$40,830

Optional Equipment

- 2021 MODEL YEAR
- OXFORD WHITE
- MEDIUM EARTH GRAY VINYL PREFERRED EQUIPMENT PKG.600A
- .XL TRIM
- .AIR CONDITIONING -- CFC FREE
- .AM/FM STEREO MP3/CLK
- .6.2L EFI V-8 ENGINE
- 6-SPEED AUTOMATIC TRANS G
- .LT245/75R17E BSW ALL-SEASON
- 3.73 ELECTRONIC-LOCKING AXLE POWER EQUIPMENT GROUP 390 1,075
- JOB #1 ORDER
- TRAILER TOWING PACKAGE
- FRONT LICENSE PLATE BRACKET
- XL DECOR PACKAGE
- 10000# GVWR PACKAGE
- 50 STATE EMISSIONS
- SNOW PLOW PREP PACKAGE 250
- SPARE TIRE AND WHEEL
- TRAILER BRAKE CONTROLLER 270
- TELESCOPIC TINT MIRR-PWR/HTD
- ROOF CLEARANCE LIGHTS 95
- JACK
- UPFITTER SWITCHES 165
- 200AMP(6.2L)/240CMP(6.7L) ALTR
- DUAL BATTERY 210
- XL VALUE PACKAGE 395
- .CRUISE CONTROL

TOTAL VEHICLE & OPTIONS 43,680
 DESTINATION & DELIVERY 1,695

TOTAL MSRP \$45,375

*Sale Price \$43,950.00
 Plus taxes, fees & fees
 (cash)*

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".



Estimated Annual Fuel Cost: \$

CITY MPG
0
HIGHWAY MPG
0

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between ___ and ___ mpg in the city and between ___ and ___ mpg on the highway. For Comparison Shopping all vehicles classified as ___ have been issued mileage ratings from ___ to ___ mpg city and ___ to ___ mpg highway.



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

Fax Transmittal

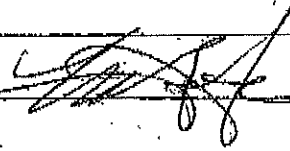
TO: AIT N Aobey

FROM: Lowell Wolfe

DATE: 4/7/21

NUMBER OF PAGES: 8

Comments: Thanks for the opportunity any questions please don't hesitate to call me



410-251-7957

"We Sherwood like to earn your business!"

CNGP530

VEHICLE ORDER CONFIRMATION

03/22/21 09:03:30

==>

Dealer: F27561

2022 F-SERIES SD

Page: 1 of 2

Order No: 0015 Priority: G2 Ord FIN: QF805 Order Type: 5B Price Level: 215

Ord PEP: 600A Cust/Fit Name: OCEAN PINES PO Number:

RETAIL

RETAIL

W2B F250 4X4 CREW/C \$41300

TRAILER TOW PKG

176" WHEELBASE

FLEET SPCL ADJ NC

Z1 OXFORD WHITE

FRT LICENSE BKT NC

A VNYL 40/20/40

17F XL DECOR PKG NC

S MEDIUM EARTH GR

10000# GVWR PKG

600A PREF EQUIP PKG

425 50 STATE EMISS NC

.XL TRIM

473 SNOW PLOW PREP 250

572 .DUAL ZONE EATC NC

512 SPARE TIRE/WHL2 NC

.AMFM/MP3/CLK

996 .6.2L EFI V8 ENG NC

TOTAL BASE AND OPTIONS 45200

44S 6-SPD AUTOMATIC NC

TOTAL 45200

Y08 .LT245 BSW AS 17

THIS IS NOT AN INVOICE

X37 3.73 REG AXLE NC

* MORE ORDER INFO NEXT PAGE *

90L PWR EQUIP GROUP 1125

F8=Next

JOB #1 BUILD

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07887

V1DP0231

2,6

KTP-002781 MD 9-NORMAL, NB, 102781, MA121 4906

U/LC		U	R	C		
CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP
				BOOK	EXFL	

1FT7W2B65 MEC80467 NB FEPL



Go Further
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VEHICLE DESCRIPTION

SUPER DUTY

2021 F250 SRW 4X4 CREW CAB
XL 160" WB STYLESIDE
6.2L EFI V-8 ENGINE
6-SPEED AUTOMATIC TRANS G

ME C80467

EXTERIOR OXFORD WHITE
INTERIOR MEDIUM EARTH GRAY VINYL

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR	INTERIOR	FUNCTIONAL	SAFETY/SECURITY
<ul style="list-style-type: none"> • BOX RAIL/TAILGATE MOLDINGS • DOOR HANDLES - BLACK • HEADLAMPS - AUTOLAMP (ON/OFF) • LOCKING REMOVABLE TAILGATE • PICKUP BOX, TIE DOWN HOOKS -NA W/BOX DLT • SPARE TIRE AND WHEEL LOCK -NA W/BOX DLT • TOW HOOKS • TRAILER SWAY CONTROL • WIPERS- INTERMITTENT 	<ul style="list-style-type: none"> • 60/40 REAR BENCH W/FLIP-UP /FLIP-DOWN W/ HEAD RSTRNT • AIR COND, MANUAL FRONT • DRIVER SEAT-MANUAL LUMBAR • OUTSIDE TEMP DISPLAY • PARTICULATE AIR FILTER • STEERING - TILT/TELESCOPIC WHEEL WITH AUDIO • VINYL SUN VISORS 	<ul style="list-style-type: none"> • 4-WHEEL ANTILOCK BRAKE SYS • FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM • HILL START ASSIST • JEWEL EFFECT HEADLAMPS • MANUAL LOCKING HUBS • MONO BEAM COIL SPRING FRT SUSPENSION W/STAB BAR • MYKEY® • REAR VIEW CAMERA • NA W/BOX DLT 	<ul style="list-style-type: none"> • ADVANCETRAC® WITH RSC® • AIRBAGS - SAFETY CANOPY® • BELT-MINDER CHIME • DRIVER/PASSENGER AIR BAGS • SECURILOCK® ANTI-THEFT SYS • SOS POST-CRASH ALERT SYS™
			WARRANTY
			<ul style="list-style-type: none"> • 3YR/36,000 BUMPER / BUMPER • 5YR/60,000 POWERTRAIN • 5YR/60,000 ROADSIDE ASSIST • 5YR/100,000 DIESEL ENGINE

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
OPTIONAL EQUIPMENT/OTHER		BASE PRICE	\$40,620.00
PREFERRED EQUIPMENT PKG.600A	NO CHARGE	TOTAL OPTIONS/OTHER	2,430.00
6-SPEED AUTOMATIC TRANS G	390.00		
3.73 ELECTRONIC-LOCKING AXLE	1,075.00	TOTAL VEHICLE & OPTIONS/OTHER	43,050.00
POWER EQUIPMENT GROUP	NO CHARGE	DESTINATION & DELIVERY	1,695.00
FRONT LICENSE PLATE BRACKET	445.00		
PLATFORM RUNNING BOARDS	NO CHARGE		
10000# GVWR PACKAGE	250.00		
50 STATE EMISSIONS	NO CHARGE		
SNOW PLOW PREP PACKAGE	NO CHARGE		
SPARE TIRE AND WHEEL	270.00		
TRAILER BRAKE CONTROLLER	NO CHARGE		
TELESCPN TT MIRR-PWR/HTD JACK	NO CHARGE		
200AMP(6.2L)/240CMP(6.7L) ALTR			

RAMP ONE	RA03	RAIL	Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance .
RAMP TWO	ITEM #: 27-4052 O/T 2		

TOTAL MSRP \$44,745.00



MA121 N RB 2X 115 002781 01 12 21

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

California Air Resources Board

Flexible-Fuel Vehicle Gasoline-Ethanol (E85)

Environmental Performance

These ratings are not directly comparable to the U.S. EPA/DOT light-duty vehicle label ratings. For information on how to compare, please see www.arb.ca.gov/ep_label.

Protect the environment. Choose vehicles with **higher ratings**:

Greenhouse Gas Rating (tailpipe only)



Smog Rating (tailpipe only)



Using alternative fuels may change scores.

Vehicle emissions are a primary contributor to climate change and smog. Ratings are determined by the California Air Resources Board based on this vehicle's measured emissions.



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	★★★★★
	Passenger	★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	Not Rated
	Rear seat	Not Rated

Based on the risk of injury in a side impact.

Rollover ★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.



For equipped vehicles, The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle Settings for connectivity options.

FordPass Connect service™ and FordPass App™ required for certain remote features (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology / cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Ford website for our privacy policy.



Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

SCAN OR TEXT 1FMEC80467 TO 48028

Msg & Data rates may apply. Text HELP for help

www.ford.com/help/privacy-terms/





OCEAN PINES ASSOCIATION, INC.

Second Reading

DATE: May 30, 2021

TOPIC: Repeal of Resolution B-08

FOR INCLUSION IN MEETING HELD ON: June 16, 2021

SUBMITTED BY: Frank Daly

The purpose of this Second Reading is to repeal Resolution B-08 in its entirety.

OCEAN PINES ASSOCIATION ADVISORY COMMITTEE APPLICATION

1. Name of Applicant: Annemarie Wolfsheimer
 2. Address: 11 B Mallard Dr East
 3. Email: amtallyho@gmail.com
 4. Telephone: 443-783-8485 Property Owner for 32 (years)
 5. Committee in which you would like to be involved:

- | | | |
|---|----------------|-------------------------------------|
| <input checked="" type="checkbox"/> Aquatics | Re-Appointment | <input checked="" type="checkbox"/> |
| <input type="checkbox"/> Architectural Review | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Budget & Finance | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> By-Laws & Resolutions | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Clubs | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Communications | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Elections | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Environment & Natural Assets | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Golf | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Marine Activities | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Racquet Sports | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Recreation & Parks | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Search | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Strategic planning | Re-Appointment | <input type="checkbox"/> |
| <input type="checkbox"/> Other _____ | Re-Appointment | <input type="checkbox"/> |

Potential Term: 1st 2nd 3rd ~ Term will expire: 12/17/2021

6. Why do you want to be on this Committee? I have a lifelong interest with swimming and water recreation. I'd like that joy to be shared with the community.

7. What knowledge/input can you offer to this Committee? Since the age of 15 I have been a lifeguard, swim instructor then later property manager.

A. Wolf _____ 5/4/2021
 Signature Date

1st Endorsement from Committee Chairperson:
 Comment: _____
f m _____ 5/26/21
 Signature Date

2nd Endorsement from Board Liaison to Committee:
 Comment: ANNEMARIE HAS MY ENDORSEMENT!
Pat Day _____ 5/26/21
 Signature Date

Board Action: _____ Date: _____

 President's Signature Date

**OCEAN PINES ASSOCIATION
ADVISORY COMMITTEE APPLICATION**

1. Name of Applicant: Steve Cohen
 2. Address: 98 Ocean Parkway
 3. Email: stevecohenjd@gmail.com

4. Telephone: 301-667-3099 Property Owner for 7 (years)

5. Committee in which you would like to be involved:
- | | | |
|--|----------------|-------|
| <input checked="" type="checkbox"/> Aquatics | Re-Appointment | _____ |
| _____ Architectural Review | Re-Appointment | _____ |
| _____ Budget & Finance | Re-Appointment | _____ |
| _____ By-Laws & Resolutions | Re-Appointment | _____ |
| _____ Clubs | Re-Appointment | _____ |
| _____ Communications | Re-Appointment | _____ |
| _____ Elections | Re-Appointment | _____ |
| _____ Environment & Natural Assets | Re-Appointment | _____ |
| _____ Golf | Re-Appointment | _____ |
| _____ Marine Activities | Re-Appointment | _____ |
| _____ Racquet Sports | Re-Appointment | _____ |
| _____ Recreation & Parks | Re-Appointment | _____ |
| _____ Search | Re-Appointment | _____ |
| _____ Strategic planning | Re-Appointment | _____ |
| _____ Other _____ | Re-Appointment | _____ |

Potential Term: (1st) 2nd 3rd ~ Term will expire: 6/16/24

6. Why do you want to be on this Committee? _____
FRANK DALT M.E COMMITTEE SKILLS

7. What knowledge/input can you offer to this Committee? _____
COMMITTEE SKILLS

Signature: [Signature] Date: _____

1st Endorsement from Committee Chairperson:
 Comment: _____

Signature: _____ Date: _____

2nd Endorsement from Board Liaison to Committee:
 Comment: Good selection w/ prior committee experience!

Signature: [Signature] Date: 4/2/2021

Board Action: _____ Date: _____

President's Signature: _____ Date: _____

OCEAN PINES ASSOCIATION ADVISORY COMMITTEE APPLICATION

1. Name of Applicant: Patricia (Patti) Stevens
 2. Address: 171 Nottingham Lane
 3. Email: patti59.stevens@gmail.com
 4. Telephone: 703-863-5903 Property Owner for 11 (years)
 5. Committee in which you would like to be involved:

- | | |
|--|---|
| <input type="checkbox"/> Aquatics | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Architectural Review | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Budget & Finance | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> By-Laws & Resolutions | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Clubs | Re-Appointment <input type="checkbox"/> |
| <input checked="" type="checkbox"/> Communications <u>Future</u> | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Elections | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Environment & Natural Assets | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Golf | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Marine Activities | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Racquet Sports | Re-Appointment <input type="checkbox"/> |
| <input checked="" type="checkbox"/> Recreation & Parks | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Search | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Strategic planning | Re-Appointment <input type="checkbox"/> |
| <input type="checkbox"/> Other _____ | Re-Appointment <input type="checkbox"/> |

Potential Term: 1st 2nd 3rd ~ Term will expire: 6/15/24

6. Why do you want to be on this Committee? To improve connections & resources for Rec & Parks in the community & collaboration, partnerships with the County and nearby towns.

7. What knowledge/input can you offer to this Committee? Active Pickleball player, sports coach, swimmer @ Sports Core, Bike regularly, experience as coach

Signature: Patricia Stevens Date: 6/10/21

1st Endorsement from Committee Chairperson:
 Comment: _____
 Signature: _____ Date: _____

2nd Endorsement from Board Liaison to Committee:
 Comment: _____
 Signature: [Signature] Date: _____

Board Action: _____ Date: _____
 President's Signature: _____ Date: _____

OCEAN PINES ASSOCIATION ADVISORY COMMITTEE APPLICATION

1. Name of Applicant: Ellen Hewitt

2. Address: 51 High Sheriff Tr.

3. Email: Emawset1949@gmail.com

4. Telephone: 410-208-9544 Property Owner for 23 (years)

5. Committee in which you would like to be involved:

<input checked="" type="checkbox"/> Aquatics	Re-Appointment	_____
_____ Architectural Review	Re-Appointment	_____
_____ Budget & Finance	Re-Appointment	_____
_____ By-Laws & Resolutions	Re-Appointment	_____
_____ Clubs	Re-Appointment	_____
_____ Communications	Re-Appointment	_____
_____ Elections	Re-Appointment	_____
_____ Environment & Natural Assets	Re-Appointment	_____
_____ Golf	Re-Appointment	_____
_____ Marine Activities	Re-Appointment	_____
_____ Racquet Sports	Re-Appointment	_____
_____ Recreation & Parks	Re-Appointment	_____
_____ Search	Re-Appointment	_____
_____ Strategic planning	Re-Appointment	_____
_____ Other _____	Re-Appointment	_____

Potential Term: 1st 2nd 3rd ~ Term will expire: 6/16/24

As a 20-year resident, I know and love the community. I want to help my favorite amenity ... our pools! *Ehewitt 5/30/21*

Prior to retirement, I enjoyed a successful career in corporate sales and marketing management. Part of my responsibilities included creating budgets, developing business plans, writing proposals, and strategic planning. With respect to OP Aquatics, I foresee 4 primary categories, with consistent cost / benefit analyses applied to each:
 1) Policies and Procedures; 2) Structural and Equipment Needs; 3) Marketing / Promotion; 4) Special Events.
 I hope to draw from my background as the committee discusses suggestions and plans to support and enhance one of our community's most prized amenities. *Ehewitt 5/30/21*

Signature _____	Date _____
2nd Endorsement from Board Liaison to Committee: Comment: _____	
<i>[Signature]</i> Signature _____	<u>6/7/2021</u> Date _____
Board Action: _____	Date: _____
President's Signature _____	Date _____

OCEAN PINES ASSOCIATION ADVISORY COMMITTEE APPLICATION

1. Name of Applicant: <u>Gary W. Miller</u>	
2. Address: <u>15 Windward Ct., Ocean Pines, 21811</u>	
3. Email: <u>garywm1952@gmail.com</u>	
4. Telephone: <u>443-618-9972</u> Property Owner for <u>18</u> (years)	
5. Committee in which you would like to be involved:	
<input type="checkbox"/> Aquatics	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Architectural Review	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Budget & Finance	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> By-Laws & Resolutions	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Clubs	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Elections	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Environment & Natural Assets	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Golf	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Recreation & Parks	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Communications	Re-Appointment <input type="checkbox"/>
<input checked="" type="checkbox"/> Strategic planning	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Search	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Marine Activities	Re-Appointment <input type="checkbox"/>
<input type="checkbox"/> Other _____	Re-Appointment <input type="checkbox"/>
Impending Term: 1 st 2 nd 3 rd ~ Term will expire: _____	
6. Why do you want to be on this Committee? <u>To help the BOD focus on planning for the future needs of the OP Association and residents.</u>	
7. What knowledge/input can you offer to this Committee? <u>I have served on the Aquatics, Search and Clubs Committees, gaining insight on the need for good planning</u>	
<u>Gary W. Miller</u> Signature	<u>6/5/21</u> Date
1 st Endorsement from Committee Chairperson:	
Comment: _____	
<u>[Signature]</u> Signature	<u>6/5/21</u> Date
2 nd Endorsement from Board Liaison to Committee:	
Comment: _____	
<u>[Signature]</u> Signature	<u>6/16/21</u> Date
Board Action: _____ Date: _____	
_____ President's Signature	_____ Date