



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS
REGULAR MEETING AGENDA

Saturday, December 16, 2023
9:00 AM, Clubhouse Meeting Room

https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZmM0NzViNjQtZmNlMS00YTRlTg1ZjktYWZkZWJhZjIwM2M2%40thread.v2/0?context=%7b%22Tid%22%3a%22625a6322-2b2f-40fa-94f8-d7dd44d78153%22%2c%22Oid%22%3a%225fa869f5-01ad-476a-9570-540fe1ce4736%22%7d

Call to Order – Rick Farr, President

Pledge of Allegiance

Approval of Agenda

Approval of Minutes –

November 18, 2023 – Regular Meeting

Commendation and plaque presentation to Stephen Decatur High School football team

President's Remarks

GM Report – John Viola

Treasurer's Report – Monica Rakowski

Public Comments –

Members wishing to make comments must state their name and address.

Capital Requests –

Golf Maintenance – Irrigation System

Public Relations – Electronic Sign

Yacht Club – Tiki Bar Expansion

Racquet Sports – Pro Shop Renovations

Veterans Memorial – Gazebo

CPI Violations –

None

Unfinished Business –

None

New Business –

Second reading of revisions to Resolution M-04 (Maintenance of Lots) – Elaine Brady

Motion to approve trash removal contract – John Viola

Discussion on easements – Elaine Brady

Appointments –

Robert Keesling – Chair – Strategic Planning

Linda Yurche – Chair – Communications

Adjournment



OCEAN PINES ASSOCIATION, INC.
BOARD OF DIRECTORS' REGULAR MEETING
Saturday, November 18, 2023
9:00 a.m., Clubhouse Meeting Room

PRESENT: Rick Farr, Stuart Lakernick, Monica Rakowski, John Latham, Elaine Brady, Jeff Heavner, and Steve Jacobs.

ALSO PRESENT: John Viola (General Manager), Bruce Bright (legal counsel), 23 Association members, and approximately 19 attendees through Microsoft Teams.

Call to Order – Rick Farr called the meeting to order at 9:00 a.m. with the Pledge of Allegiance.

Approval of Agenda –

Dr. Lakernick moved to accept the agenda, Mr. Latham seconded, all in favor.

Approval of Minutes –

Mr. Jacobs moved to accept the minutes from the October 28, 2023 Regular Meeting, Ms. Brady seconded, all in favor.

Announcement of Email Votes/Motions –

Mr. Latham noted that the Board approved unanimously the removal of a Budget & Finance Committee member Yvette Tanious due to not attending committee meetings.

President's Remarks – Rick Farr

Mr. Farr thanked John Viola and his team for all their work. He also thanked all the advisory committee members for their time.

Mr. Farr commented that he hopes everyone stays safe, especially during the holiday season.

GM Report – John Viola (attached)

Treasurer's Report – Monica Rakowski (attached)

Public Comments –

Gene Ringsdorf – 5 Macafee Court
Marlene Ott – 1 Warbler Lane
Lora Pangratz – 2 Harpoon Road
Colette Horn – 35 Sundial Circle
Cheryl Jacobs – 1223 Carrollton Lane

Capital Requests – None

CPI Violations – None

Unfinished Business –

Ocean Pines Community Bike & Pedestrian Safety and Access Work Group – Patti Stevens

Ms. Stevens presented information on the new work group formed for bike and pedestrian safety.

New Business –

Motion to approve revisions to Resolution C-02 (Architectural Review Committee) – Elaine Brady

Mr. Latham seconded, and the motion passed unanimously.

Motion to approve revisions to Resolution M-01 (Policy and Compliance Procedures for Declaration of Restrictions and ARC Guidelines Violations) – Elaine Brady

Dr. Lakernick seconded.

Discussion: Mr. Jacobs motioned to submit revisions to M-01 to include inviting others to the hearing and the right to request a closed hearing. Mr. Bright said that M-01 as revised is adherent to the statute and additional revisions do not need to be included.

The motion for additional revisions failed as the motion Mr. Jacobs made was not seconded.

Dr. Lakernick moved to approve the revisions to M-01 as written, Mr. Latham seconded, and the motion passed unanimously.

First reading of revisions to Resolution M-04 (Maintenance of Lots) – Elaine Brady

First reading reviewed.

Discussion on digital signage – Elaine Brady

Discussion: 4 electronic signs are suggested to replace existing signage.

Mr. Farr moved to have the General Manager move forward with cost estimates on the signage, Dr. Lakernick seconded, all in favor.

Appointments –

Mr. Farr moved to accept the following appointments, Dr. Lakernick seconded, and the appointments were all approved unanimously:

Brian Burgess – 1st Term – Environmental & Natural Assets

Rob Keesling – 2nd Term – Strategic Planning

William (Fritz) Lahner – 2nd Term - Golf

Jerry Murphy – 1st Term – Strategic Planning

Donald Nederostek – 2nd Term – Budget & Finance

Anne O'Connell – 3rd Term – Environmental & Natural Assets

Ann Shockley – 2nd Term – Golf

Don Wolski – 1st Term – Environmental & Natural Assets

Adjournment – Ms. Rakowski moved to adjourn, Dr. Lakernick seconded, all in favor.

The meeting adjourned at 10:27 a.m.

Respectfully submitted:

John Latham, Secretary



**OCEAN PINES ASSOCIATION, INC.
BID REQUEST FORM**

DEPARTMENT Golf Maintenance DATE December 14, 2023

ITEM DESCRIPTION Golf Course Irrigation

FOR REPLACEMENT OF (if applicable) Golf Course Irrigation

RESERVE STUDY - PAGE # 146 LINE# 3.07.21 BUDGET AMOUNT \$ 850,000.00

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Irrigation Services Inc. P.O. Box 342 Haymarket, VA 20168 703-407-7791	Installation - \$609,000 Pump Station Material - \$275,000 Building Renovation - \$50,000 Total: \$934,000		Recommended by staff Worked with vendor in the past Lowest bidder
National Lawn Sprinklers, Inc. 645 North Broadway White Plains, NY 10603 914-946-6666	Installation - \$670,000 Pump Station Material - \$275,000 Building Renovation - \$50,000 Total: \$995,000		
Landscapes Unlimited 1201 Aries Drive Lincoln, NE 68512 402-423-6653	Installation - \$746,000 Pump Station Material - \$275,000 Building Renovation - \$50,000 Total: \$1,071,000		

<u>Art Alt</u> DEPT. HEAD	<u>12/15/23</u> DATE	<u>[Signature]</u> GENERAL MANAGER	<u>12/14/23</u> DATE
<u>[Signature]</u> ACCOUNTING	<u>12/13/23</u> DATE	<u>[Signature]</u> BOARD	<u> </u> DATE

PART 3 - BID FORM

Ocean Pines Golf Club
Irrigation Project – Phase 1

I/We of Irrigation Services Inc.
_____ the undersigned, having carefully examined the conditions affecting the work defined by the drawings and specifications, do hereby offer to furnish all materials, labor, tools, equipment, machinery, insurance, taxes and services necessary to complete phase 1 of the construction of the golf course irrigation system at Ocean Pines Golf Club in Ocean Pines, MD, in accordance with Drawings and Specifications dated November 28, 2023, including Addenda Nos. 1 through 1 _____, issued prior to date of opening of Bids, which is hereby acknowledged, for the following considerations.

Toro Base Bid (Holes 1, 4T, 9, CG, and practice range)

The sum of _____ Dollars \$ 609,000.00

Toro Add Option 1 (Holes 2 and 19)

The sum of _____ Dollars \$ 156,300.00

Toro Add Option 2 (Hole 3)

The sum of _____ Dollars \$ 125,500.00

Rain Bird Base Bid (Holes 1, 4T, 9, CG, and practice range)

The sum of _____ Dollars \$ 645,800.00

Rain Bird Add Option 1 (Holes 2 and 19)

The sum of _____ Dollars \$ 173,000.00

Rain Bird Add Option 2 (Hole 3)

The sum of _____ Dollars \$ 130,500.00

The Bidder understands that the Owner reserves the right to reject this Bid.

The Bidder also agrees that this bid shall be good and may not be withdrawn (except as noted in the Instructions to Bidders) for a period of thirty calendar days after the scheduled closing time for receiving bids.

Company Name: Irrigation Services Inc.

Address: P.O. Box 342, Haymarket, Va. 20168

Phone: 703-407-7791

Email: gmackisi@comcast.net

Signed: _____

Printed: Geoffrey M. Mack

8" DR 13.5 HDPE pipe, per foot	<u>20.00</u>
10" DR 13.5 HDPE pipe, per foot	<u>25.00</u>
12" DR 13.5 HDPE pipe, per foot	<u>32.00</u>
14" DR 13.5 HDPE pipe, per foot	<u>37.00</u>

The prices for the preceding pipe include installation, backfill, and restoration of trench.

Drain valve assembly (main)	<u>500</u>
Air valve assembly	<u>650</u>
1.5" stainless steel gate valve	<u>200</u>
2" stainless steel lateral isolation valve	<u>375</u>
3" stainless steel lateral isolation valve	<u>450</u>
4" ductile iron valve, push-on	<u>1,500</u>
6" ductile iron valve, push-on	<u>1,600</u>
8" ductile iron valve, push-on	<u>2,500</u>
10" ductile iron valve, push-on	<u>3,800</u>
12" ductile iron valve, push-on	<u>4,600</u>

The prices for the preceding isolation valves include installation and incidental costs such as pipe adapters, concrete thrust blocks, valve boxes, etc.

#14/2 communication cable, per foot	<u>1.50</u>
#12/2 communication cable, per foot	<u>1.60</u>
#12/2 with ground type UF power wire	<u>2.25</u>
Surge arrestor, installed with grounding	<u>300</u>
Valve box label	<u> </u>
Deleterious material, per cubic yard	<u>275</u>

PART 3 - BID FORM

Ocean Pines Golf Club
Irrigation Project – Phase 1

I/We of National Lawn Sprinklers, Inc. the undersigned, having carefully examined the conditions affecting the work defined by the

drawings and specifications, do hereby offer to furnish all materials, labor, tools, equipment, machinery, insurance, taxes and services necessary to complete phase 1 of the construction of the golf course irrigation system at Ocean Pines Golf Club in Ocean Pines, MD, in accordance with Drawings and Specifications dated November 28, 2023, including Addenda Nos. 1 through 1, issued prior to date of opening of Bids, which is hereby acknowledged, for the following considerations.

Toro Base Bid (Holes 1, 4T, 9, CG, and practice range)

The sum of six hundred seventy thousand Dollars \$ 670,000.00

Toro Add Option 1 (Holes 2 and 19)

The sum of one hundred sixty-five thousand Dollars \$ 165,000.00

Toro Add Option 2 (Hole 3)

The sum of one hundred forty thousand Dollars \$ 140,000.00

Rain Bird Base Bid (Holes 1, 4T, 9, CG, and practice range)

The sum of six hundred seventy thousand Dollars \$ 670,000.00

Rain Bird Add Option 1 (Holes 2 and 19)

The sum of one hundred sixty-five thousand Dollars \$ 165,000.00

Rain Bird Add Option 2 (Hole 3)

The sum of one hundred forty thousand Dollars \$ 140,000.00

The Bidder understands that the Owner reserves the right to reject this Bid.

The Bidder also agrees that this bid shall be good and may not be withdrawn (except as noted in the Instructions to Bidders) for a period of thirty calendar days after the scheduled closing time for receiving bids.

Company Name: National Lawn Sprinklers, Inc.

Address: 645 North Broadway, White Plains, NY 10603

Phone: (914) 946-6666

Email: john@natlawn.com

Signed: 

Printed: John Luciano

Date: 12/14/2023

Ocean Pines Golf Club Irrigation Project – Phase 1
Ocean Pines, MD
Irrigation System Bid Unit Pricing

Bidder: National Lawn Sprinklers, Inc.

Date: 12/14/2023

The following unit pricing is to be used for minor additions to and deletions from the specified design; and to assist in determination of responsiveness of bid.

Item	Unit Price
35 ft part circle VIH sprinkler	<u>400.00</u>
50 ft full/part circle VIH sprinkler	<u>400.00</u>
60 ft full circle VIH sprinkler	<u>375.00</u>
60 ft part circle VIH sprinkler	<u>400.00</u>
65 ft full circle VIH sprinkler	<u>375.00</u>
65 ft part circle VIH sprinkler	<u>400.00</u>
75 ft full circle VIH sprinkler	<u>375.00</u>
25 ft pop-up rotor	<u>175.00</u>
35 ft pop-up rotor	<u>175.00</u>
60 ft pop-up rotor	<u>300.00</u>
1" quick coupling valve	<u>350.00</u>
1" remote control valve	<u>750.00</u>
1.5" remote control valve	<u>850.00</u>

The prices for the preceding hardware include installation of sprinklers and associated equipment such as swing joint, service saddle on 2" pipe, wire installed with 2" pipe (length is the head spacing from the drawing legend, plus 10 ft), 2" pipe, bedding, backfill, splice kits, clean-up, etc. All valves and VIH sprinklers are to include IC module or smart module.

1.5" DR 13.5 HDPE pipe, per foot	<u>5.00</u>
2" DR 13.5 HDPE pipe, per foot	<u>5.00</u>
3" DR 13.5 HDPE pipe, per foot	<u>10.00</u>
4" DR 13.5 HDPE pipe, per foot	<u>15.00</u>
6" DR 13.5 HDPE pipe, per foot	<u>20.00</u>

OCEAN PINES GOLF CLUB

PROJECT PROPOSAL

Landscapes Unlimited, LLC
1201 Aries Drive, Lincoln, NE 68512



LANDSCAPES
UNLIMITED

www.landscapesunlimited.com

Ocean Pines Golf Club Irrigation Project – Phase 1

Ocean Pines, MD

Irrigation System Bid Unit Pricing

Bidder: Landscapes Unlimited, LLC

Date: December 14, 2023

The following unit pricing is to be used for minor additions to and deletions from the specified design; and to assist in determination of responsiveness of bid.

Item	Unit Price
35 ft part circle VIH sprinkler	<u>515.00</u>
50 ft full/part circle VIH sprinkler	<u>520.00</u>
60 ft full circle VIH sprinkler	<u>520.00</u>
60 ft part circle VIH sprinkler	<u>525.00</u>
65 ft full circle VIH sprinkler	<u>525.00</u>
65 ft part circle VIH sprinkler	<u>530.00</u>
75 ft full circle VIH sprinkler	<u>530.00</u>
25 ft pop-up rotor	<u>165.00</u>
35 ft pop-up rotor	<u>175.00</u>
60 ft pop-up rotor	<u>225.00</u>
1" quick coupling valve	<u>390.00</u>
1" remote control valve	<u>840.00</u>
1.5" remote control valve	<u>925.00</u>

The prices for the preceding hardware include installation of sprinklers and associated equipment such as swing joint, service saddle on 2" pipe, wire installed with 2" pipe (length is the head spacing from the drawing legend, plus 10 ft), 2" pipe, bedding, backfill, splice kits, clean-up, etc. All valves and VIH sprinklers are to include IC module or smart module.

1.5" DR 13.5 HDPE pipe, per foot	<u>3.00</u>
2" DR 13.5 HDPE pipe, per foot	<u>4.00</u>
3" DR 13.5 HDPE pipe, per foot	<u>6.00</u>
4" DR 13.5 HDPE pipe, per foot	<u>12.00</u>
6" DR 13.5 HDPE pipe, per foot	<u>20.00</u>



**OCEAN PINES ASSOCIATION, INC.
BID REQUEST FORM**


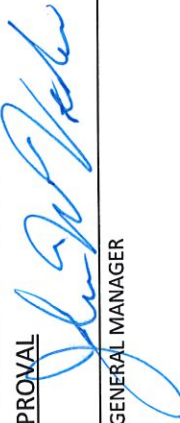

DEPARTMENT Public Relations DATE 12/13/23

ITEM DESCRIPTION Digital Signs

FOR REPLACEMENT OF (if applicable) Marquee Signs

RESERVE STUDY - PAGE # _____ LINE# _____ BUDGET AMOUNT \$ _____

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Phillips Signs	\$22,118.06		Single-faced 3'5" tall full-color LED Includes installation Vendor did site visit and demo *Staff recommendation
Fast Signs	\$20,714.22		Single-faced 3'6" tall full-color LED Includes installation
Impact Graphix and Signs	\$20,863		Single-faced, sized to existing frame LED Includes installation Vendor did site visit

 DEPT. HEAD	<u>12/13/23</u> DATE	<u>12/13/23</u> DATE
 GENERAL MANAGER	<u>12/13/23</u> DATE	
 ACCOUNTING	<u>12/13/23</u> DATE	<u>12/13/23</u> DATE
	<u>12/13/23</u> DATE	<u>12/13/23</u> DATE

*Please limit 1 item per sheet



PHONE 302-629-3550 FAX 302-628-9082

PROPOSAL

Ocean Pines Association
Attn: Josh Davis

December 7, 2023

Project: 3 x 5 6MM LED Signs

SPECIFICATIONS

- Supply (1)-6mm Watchfire® single faced 3'5" tall x 5'3" wide full color LED Message Center
- Matrix- 144 x 240 Viewing Area- 3' x 5'
- Sign to accommodate a maximum of 15 lines of 2" tall letters approximately 48 per line
- Communication to be Broadband Wireless (lifetime service included)
- Time and Temperature/Easy Art® graphics package is included
- Customer to supply computer for operating software
- Watchfire® five-year parts and Phillips Signs two-year labor warranty is included
- Over the phone software training included
- Sign to be installed in existing structure. Retrofitted as necessary.
- Electrical service to sign by owner (120V / 11amp)
- Permits and fees associated to be billed at cost

Acts of God and/or vandalism excluded. All material is guaranteed to be as specified, and the above work to be performed in accordance with the specifications submitted for the above work and completed in a substantial workmanlike manner.

Price: \$22,118.06 (Twenty Two Thousand One Hundred Eighteen Dollars and 06/100)

The price reflects a 2.5% cash, money order, or certified check discount. This discount is not valid for a credit card purchase. Add 2.5% to the total cost for credit card purchases

Terms- 50% paid upon acceptance of this proposal / 50% paid upon completion

- Title will not pass unless payment is made within specified terms.
- Any alteration or deviation from the above specifications involving extra cost, will become executed only upon written work orders and will become an extra over and above the proposal.
- All agreements are contingent upon strikes, accidents, or delays beyond our control.
- Owner to carry fire, tornado, and other necessary insurance upon above work. Workmen's Compensation and Public Liability insurance on above work will be taken out by Phillips Signs Inc. during fabrication, finishing and installing.

Respectfully submitted


Gary Spence

Note: This proposal may be withdrawn by us if not accepted within thirty (30) days.

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and hereby accepted. You are Authorized to do the work as specified. Payment will be made as outlined above.

Date _____ Signature _____

On Premise Quote



QUOTE NUMBER: 2200312.9 (Revision 9) DATE: 12/7/2023

SIGN ID: 1845043 W6-S

Phillips Signs Inc 1769900
Gary Spence, Sales Person
 20874 Sussex Hwy
 Seaford, DE 19973-5686
 (302) 629-3550
 gary@phillipssigns.biz

Shipping Destination
 Phillips Signs Inc
 20874 Sussex Hwy
 Seaford, DE 19973

Job Site
 Name: Ocean Pines Association-
 Address: 239 Ocean Parkway
 City: Ocean Pines
 State: MD Zip: 21811

PRODUCT SPECIFICATIONS

Pixel Pitch:	W6mm LED RGB
Pixel Matrix:	144 X 240
Ventilation Style:	Front Ventilation
Cabinet Size:	41in H x 5ft 3in L x 5in D
Viewing Area:	36in H x 5ft L
Cabinet Style:	Single Face (Slim)
Character Size:	15 lines / 48.0 Characters at a 2" type
Approx. Weight:	276.00 Lbs.
Warranty:	Standard 5 Year Watchfire warranty applies.
Mfg. Lead Time:	3-5 weeks (Based on signed quote, receipt of deposit, and artwork approval - if applicable)
Electrical Service:	120 VOLT 11.0 amps (11.00 per face) Single Phase Service. Refer to the Installation manual for details on wiring. Based on 18 hours of operation a day, plus or minus 10% depending on how the sign is programmed. <i>Example: 6.8 KWHrs a day x \$0.12 = \$0.82/Day</i>

STANDARD FEATURES

Brightness	Daytime 7500 NITs Maximum; Nighttime 700 NITs Maximum
Color	LED RGB
Color Capability	Min. 1.2 Quintillion
Includes	Ignite Graphics Software
Video	up to 30 FPS
Viewing Angles	150 Horizontal/95 Vertical

OPTIONS

Software	Ignite OPx (cloud-based)
Software Training	Web Based Software Training
Communications	OPx - 4G Wireless with Watchfire Cellular Data Plan
Wireless Data Plan	Life-of-sign Data Plan
Power Requirements	Standard As Quoted
Temperature Sensor	w/100-Step Photocell w/15 ft Cable
Sign Mounting Kit	Not Ordered / Not Required
Technician On-Site	Not Ordered
Warranty	Standard 5-Year Parts Warranty
Personal Computer	PC Not ordered. Ignite Included

ORDER ACCEPTANCE

QUOTE VALID UNTIL 1/21/2024

System Price: 6mm Highbrightness Color LED Message Center - Front Ventilation

To order Sign ID 1845043, sign here and return with down payment

Signature: _____ Date: _____

Buyer acknowledges that prior to executing this Agreement Buyer has read or has had the opportunity and means to review the TERMS OF SALE and Seller's LIMITED WARRANTY, SOFTWARE LICENSE, AND LIMITATION OF LIABILITIES AND REMEDIES at <http://watchfiresigns.com/terms-and-conditions-of-sale> or in the alternative, a hard copy has been provided to Buyer and its receipt is acknowledged.

This quote/offer is expressly limited to the acceptance by the buyer of its exact terms, including the terms of sale and seller's limited warranty, software license, and limitation of liabilities and remedies, all of which are a part of the agreement. Any purchase order or related documents buyer issues to seller (even if it contains terms in addition to or inconsistent with the terms of this agreement) for this transaction shall constitute buyer's unconditional agreement to be bound exclusively by the seller's terms and conditions of this agreement, and buyer hereby agrees that such additional or inconsistent terms shall not apply nor become a part of this agreement.

Created Date: 11/27/2023

DESCRIPTION: LED reader Board for community-

Bill To: Ocean Pines Community Association
239 Ocean Parkway
Ocean Pines, MD 21811
US

Pickup At: FASTSIGNS of Annapolis
1812 Margaret Ave
Annapolis, MD 21401
US

Requested By: Josh Davis
Email: jdavis@oceanpines.org
Cell Phone: (443) 366-1844

Salesperson: Kris Zientara
Email: kris.zientara@fastsigns.com
Entered By: Kris Zientara

NO.	Product Summary	QTY	UNIT PRICE	TAXABLE	AMOUNT
1	FLEX V-Series: Outdoor 16mm RGB 75x120 Single Face	1	\$17,230.40	\$17,230.40	\$17,230.40
1.1	<p>Electrical Signage -</p> <p>Part Qty: 1 Height: 48.00"</p> <p>Text: FLEX V-Series: Outdoor 16mm RGB 75x120 Single Face Flex V-Series Full Color Outdoor Display Display Specifications</p> <hr/> <p>Physical Pitch..... 16mm Physical Matrix (HxW)..... 75 pixels (H) x 120 pixels (W) Virtual Pitch..... 8mm Virtual Matrix (HxW)..... 150 pixels (H) x 240 pixels (W) LEDs Per Pixel..... R1G1B1 Cabinet Dimensions (HxW)..... 3 ft. 11-1/4 in. (H) x 6 ft. 3-9/16 in. (W) Active Display Area (HxW)..... 3 ft. 11-1/4 in. (H) x 6 ft. 3-9/16 in. (W) Estimated Weight per Face..... 285.2 Lbs. Square Feet per Face..... 24.8 Service Access..... Front Service, Rear Service Available as Custom Order Option Display Capabilities</p> <hr/>				

Color Capability..... 281
Trillion Colors
Viewing Angle..... 160
Degrees Horizontal
Electrical Specifications

Maximum Load at 120 Volts AC... 6.7
Amps per Face
Typical Load at 120 Volts AC..... 2
Amps per Face
Maximum Load at 240 Volts AC... 3.3
Amps per Face
Typical Load at 240 Volts AC..... 1
Amps per Face
Suggested Input Voltage..... 120
Volt AC
Single Phase Input Power Only
Warranty Coverage

Parts Warranty Period..... 7
Years

1 Each \$

2
ADD: Input Voltage 120 Volt AC
Produce display for input voltage of
120 Volts AC. 1 Each

3
Cellular Modem (4G LTE)
Cellular Modem for Vantage Data
Plans
This product has no data plans
associated with it and must be
combined with a data plan to be
activated.
Includes cellular modem, power
supply and external antenna(s)
Please note due to variances in
coverage by Carrier Network and
other site specific conditions, Vantage
LED
cannot guarantee that this product
package is suitable for all locations
and may result in communications
related
issues. In the event that Carrier
coverage is not sufficient for the final
installation, alternate Carriers or
Communications may be required and
will incur any additional equipment or
subscription fees.

4
7 Year Verizon Data Plan

Seven (7) Year Data Plan on Verizon Carrier Network.
 Plan includes One (1) GB of data transfer per month.
 Data plan must be combined with a cellular modem device from Vantage LED.
 Please note due to variances in coverage by Verizon Carrier Network and other site specific conditions, Vantage LED cannot guarantee this product package is suitable for all locations and may result in communications related issues with the display. In the event that Carrier Network covers

2	install	1	\$2,450.00	\$0.00	\$2,450.00
2.1	Bucket Truck-2 Installers -				
	Part Qty: 8 - Address: ocean pines Ocean city MD exact location to be shown. - Point of Contact: Josh Davis - Contact Phone Number: 443-366-1844 - Description of Work: Install 1 Single sided LED screen. on existing poles and frames - Price is per sign and electric to be supplied on site for connection	Drive Time - Drive Time: 3 Hours Round Trip			

Thanks for choosing FASTSIGNS. Your Quote is attached.

Subtotal:	\$19,680.40
Taxable Amount:	\$17,230.40
Taxes:	\$1,033.82
Grand Total:	\$20,714.22

We require a 50% deposit on all orders before proceeding with a proof. The balance is to be paid upon completion. We have a minimum of \$75.00 per order.

Signature: _____ **Date:** _____

Impact Graphix & Signs LLC.

415 Harrington St
 Seaford, DE 19973 US
 3023377076
 accounting@impactgraphix302.com
 WWW.IMPACTGRAPHIX302.COM

Estimate

ADDRESS
Ocean Pines

SHIP TO
Ocean Pines

ESTIMATE #	DATE
3135	12/13/2023

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Signs	Install LED message center on existing sign frame. Price options for 8mm, 10mm, 12mm boards. Install will include removing existing sign and vandal board. Install metal frame between existing posts and mounting new LED message center. We will use existing electric for power source at location of sign.	1	1.00	0.00
	Signs	12mm	0	17,844.00	17,844.00
	Signs	10mm	0	18,774.00	18,774.00
	Signs	8mm	0	20,863.00	0.00
	Estimate Acceptance	This bid is good for 30 days. We require a 50% deposit on all jobs to schedule. Once the 50% down payment is received your job will be scheduled based on availability and job material shipping times. Once the job is complete and to your satisfaction, payment is due.	1	0.00	0.00
	Materials escalation - Signs	The contract price for this commercial sign production and installation is based on the current prices of materials used to manufacture and install the commercial sign. However, the market for the materials used in the manufacturing and installation of this sign are considered volatile, and sudden price increases could occur. The manufacturer and installer hereinafter referred to as Impact Graphix & Signs LLC agrees to make their best effort to oblation	1	0.00	0.00

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
		<p>the lowest price possible for materials from suppliers but should there be an increase in prices in these materials purchased of more the 15% after the execution of this contract for a commercial sign and installation the customer hereinafter known as -customer- agrees to pay the increase to Impact Graphix & Signs LLC. Any claim for payment of cost increase by Impact Graphix & Signs LLC will be given by written notice via e-mail to -customer- stating the increased costs, the materials in question, the supply source, supported by invoices or bills of sale.</p>			

SUBTOTAL	36,618.00
TAX	0.00
TOTAL	\$36,618.00

Accepted By

Accepted Date



**OCEAN PINES ASSOCIATION, INC.
BID REQUEST FORM**

DEPARTMENT General Managers Office DATE November 20, 2023

ITEM DESCRIPTION Trash and Recycling - Residential and OPA Facilities

FOR REPLACEMENT OF (if applicable) Trash and Recycling Contract

RESERVE STUDY - PAGE # _____ LINE# _____ BUDGET AMOUNT \$ _____

BIDDER	TOTAL PRICE EACH	DIFFERENCE FROM BUDGETED	COMMENTS
Republic Services 9140 Ocean Highway Delmar, MD 21875 215-783-9329	Trash (2 times/week): \$27.50 Trash (1 time/week): \$27.00 Recycling (1 time/week): \$1.40	-	Recommended by staff Reliable company Increase in trash service offset by lower recycling fee from current fee Facility dumpsters remain the same as current
Chesapeake Waste 7353 Brick Kiln Road Salisbury, MD 21801 410-742-0099	Trash (2 times/week): \$24.17 Trash (1 time/week): \$20.09 Recycling (1 time/week): \$27.09	-	Overall cost of residential and OPA facilities higher than other bids, especially recycling fee
Waste Industries 28471 John J. Williams Highway Millsboro, DE 19966 302-378-5400	Trash (2 times/week): \$20.00 Trash (1 time/week): \$18.00 Recycling (1 time/week): \$7.42	-	Facility dumpsters almost double the cost of current contract

DEPT. HEAD <u>Frank Martin</u>	DATE <u>12/13/23</u>	APPROVAL <u>[Signature]</u>	DATE <u>12/13/24</u>
ACCOUNTING <u>[Signature]</u>	DATE <u>12/13/23</u>	GENERAL MANAGER <u>[Signature]</u>	DATE _____
		BOARD _____	DATE _____



OCEAN PINES ASSOCIATION, INC.
Proposed Topic for Discussion
by Board of Directors

DATE: 12.10.2023

TOPIC: Changes to M04

FOR INCLUSION IN MEETING HELD ON: 12.16.2-023

SUBMITTED BY: Elaine Brady

TOPIC: Second Reading for revisions to M04

CONCISE STATEMENT: Document revised to conform with HB11B-110.10 and HB615, 11B-111.10 B2 & B3

BACKGROUND:

Revisions made to align to board requirements in M01 with counsel admendments.

RESOLUTION M-04

MAINTENANCE OF LOTS

1. Purposes. a. The purpose of this resolution as originally adopted was to establish criteria used in determining whether a lot has become in violation of the Declarations of Restrictions as a result of unattractive growth or the accumulation of rubbish or debris, and to generally authorize certain action to be taken by the General Manager.

b. The purposes of this revised resolution as adopted on the date set forth below are to align this resolution with Resolution M-01, as amended, to make clear that action taken by the Association to cut grass and to clear leaves and debris from member-owned lots shall be pursuant to a two-third (or super majority) vote of the Board, and to describe the process for such action.

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2. Authority

a. The General Prohibitions and Requirements of all Declarations of Restrictions require that lots "...shall at all times be maintained in such manner as to prevent their becoming unsightly by reason of unattractive growth ... or the accumulation of rubbish or debris thereon."

b. The Declarations of Restrictions of all sections provide that the Association has the right, upon a super-majority Board vote, to enter upon lots in the subdivision and maintain the lots, in the event an owner of the lot shall fail to maintain the premises in a satisfactory manner.

3. Unattractive Growth

Growth of grass or weeds on a lot which exceeds ten (10) inches, or less if specified in the applicable Declaration of Restrictions, is unsightly growth as described in the Declarations of Restrictions.

a.

~~b. In the event the growth of grass or weeds on a lot exceeds that specified in 3.a, the General Manager is authorized to have agents and employees of Ocean Pines Association to enter upon the lot and maintain and restore the lot by cutting the grass and weeds, and the cost of such maintenance shall be added to and become a part of the annual charge to which such lot is subject.~~

4. Process for OPA Maintenance of Certain Types of Non-Compliance.

Upon an initial notice letter being provided by the CPI Department to the owner as to poorly maintained grass or weeds or the accumulation of leaves or debris on the property, and if such condition(s) continue to exist on the property more than 15 days after the date of the notice letter, OPA or its contractors will proceed to take action to address the



OCEAN PINES ASSOCIATION, INC.
Proposed Topic for Discussion
by Board of Directors

DATE: 12.10.2023

TOPIC: Easements

FOR INCLUSION IN MEETING HELD ON: 12.16.2023

SUBMITTED BY: Elaine Brady

TOPIC: Discussion on Easement Maintenance

CONCISE STATEMENT: Reminder to homeowners that Easement area surrounding their property are owned by the property owner, not OPA. The 10 ft. easement back and front and 5 ft. side easements are utility and drainage easements and it is the responsibility of the property owner to maintain.